NASA
SEWP V
2017-2018 GWAC Guide

24/7/365 online resources available at www.sewp.nasa.gov
Help Desk: (301) 286-1478

ON THE FrontLines MAGAZINE

SEWP: Solutions For Enterprise-Wide Procurement

SEWP Mission

The SEWP Program Office manages a suite of government-wide IT products and services contracts that enable NASA and all Federal Agencies to achieve their missions and strategic initiatives by providing streamlined access to critical technologies and solutions.

The Program provides best value for the Federal Government and American taxpayer through innovative procurement processes, premier customer service and outreach, acquisition insight, and partnership with Government entities and Industry.

SEWP Vision

SEWP will provide Federal Agencies high availability access and insight to strategic solutions through utilization of SEWP's suite of ICT products and services.

High level agency decision makers will have direct access to their acquisition data to assist with strategic oversight and control of internal ICT acquisition and external supply chain processes.

SEWP V

SEWP V: Federal IT Procurement...Simplified

The question is not whether an ICT product is on SEWP; the question is what do you want to buy?

ICT Products & Product Based Services In Scope

Products

Information Technology
• Computer Hardware
• Tablets
• Storage
• Security
• Desktops and laptops
• Servers
• IT peripherals
• Cybersecurity tools
• Mobile devices

Software & Cloud Software
• Virtualization and Cloud Computing
• XaaS (e.g. SaaS = Storage as a Service)

Networking & Communications
• Network Appliances
• Routers
• Modems
• Telecommunication Devices and Monthly Service

Supporting Technology
• Sensors
• Health IT

• Scanners
• Printers
• Copiers
• Shredders
• Associated Supplies and Accessories
• Monthly Subscription
  (e.g. phone/data services)

AV/Conferencing
• A/V Equipment and Accessories
• TVs
• Display Monitors
• Projectors and Screens

Product Based Services
• Maintenance / Warranty
• Site Planning / Installation
• Product Based Training
• Product Based Engineering Services
• Cradle to Grave product based services
  ◦ Planning, Installing, Maintaining, Removing (Recycle/Destruction)
  ◦ Product Based Engineering Services
  ◦ Labor Price reasonableness determined by initiator

SEWPer Ingredients
• Multi-award GWAC (Government-Wide Acquisition Contract)
• Open to all Federal Civilian and Defense agencies and their approved Contractors
• OMB Authorized Executive Agent
• Latest commercial Information and Communications Technology (ICT) products and services
• More than 13 million CLINs and over 4 million unique part numbers
• 143 pre-competed, vetted Prime Contract Holders
• Contract Holders include more than 110 small businesses:
  • Service Disabled Veteran-Owned Small Businesses (SDVOSB)
  • Woman-Owned Small Businesses (WOSB)
  • Economically Disadvantaged Woman-Owned Small Businesses (EDWOSB)
  • HUBZone Small Businesses
  • Veteran-Owned Small Businesses (VOSB)
  • Small Disadvantaged Businesses (SDB)
• Low Prices (generally below GSA schedule prices)
• Web tools make buying easy
• EPEAT Ratings for products/services
• EARP (Established Authorized Reseller Program) ensures Supply Chain integrity
• Customized Agency Catalogs
• Government-Wide Strategic Purchasing (GSS)
• Micropurchasing for Deskops/Laptops (under $3,500)

Product Based Services

These are basically any services that a customer needs that have a product basis to them. It doesn't have to be a specific product.

Examples are support for AV systems or network optimization services or even a consultant to help determine how best to use existing IT products.

The key word is "product". As long as there is basis of a "product" in that requirement, it will now be within the scope of SEWP.

What services CAN'T you buy on SEWP?

There are only two types of services you cannot get on SEWP V.

1. General support. You can't hire general support like a business analyst to help you change your business processes at your agency. There is no product involved.

2. General software development. If someone wants to build a brand new software package, those services are not on SEWP. There is no existing product involved.

If you are uncertain if a product or service is in scope, send your requirements to help@sewp.nasa.gov for review.

SEWP At Your Service

Office Hours: Monday - Friday, 7:30 AM ET to 6:00 PM ET
Helpline: (301) 286-1478; help@sewp.nasa.gov
Orders: FAX (301) 286-0317; sewporders@sewp.nasa.gov
Web/CHAT: www.sewp.nasa.gov (Click on the CHAT button)

Find us on Facebook
Follow us on Twitter
Find us on LinkedIn

0.39% **0.39% Low Fee** It's a fee you don't see; paid by Contract Holders and included in price.

Put SEWPer Power To Work For You!

Inside the 2017/18 SEWP GWAC Guide — How to make it SEWPer easy to get SEWPer excited over your next IT buy.

SEWPer Products, SEWPer Service

"143 pre-competed Contract Holders provide the entire Federal community a way to quickly purchase IT and communications products and product based services both pre- and post-installation.

Products range from $1 cables to $1 million dollar plus super computers.

Serving you is SEWP's 50 person customer service team that is dedicated to your success.

With SEWP, you don't have to worry about how to set up a contract; how to get the products you need; and how the pricing is done.

All that is done for you. All you have to worry about is your requirements and your technical needs."

Joanne Woytek
SEWP Program Manager

📅 **1** SEWP strives for one business day turnaround in all facets of the program.

3. Federal ICT Procurement...Simplified
SEWP makes is simple to buy what you need. And if not already in scope, ICT products and services can be added to SEWP within 24 hours.

NEW!
8. Get EPEAT Ratings for 13 million CLINs
EPEAT is a registry of environmental product ratings supplied by manufacturers. SEWP has the only database that automatically associates EPEAT Ratings with SEWP Part Numbers.

12. Customer Service
The "Gold Standard" of Customer Service, SEWP has you covered 24/7/365. Connect to SEWP's 50 member customer service staff through Chat, phone or email. Response is within 1 business day. And new Quality Assurance Teams and Content Management Teams give the "gold standard" an even brighter shine.

16. Agency Catalogs Facilitate Strategic Buys
Does your agency have a recurring IT requirement? Do you buy the same printer or software frequently for your enterprise? Then you need your (customized "Insert YOUR Agency Name") SEWP Agency Catalog with your own e-commerce like website where agency personnel can review the SEWP catalog items that meet their needs.

16. Reports Track Buying
CIOs and Procurement executives benefit from using SEWP weekly reports to track spending, long-term usage trends, set-aside compliance and to consolidate buying efforts.

NEW!
6. EARP Ensures Supply Chain Integrity
SEWP' new Established Authorized Reseller Program (EARP) tells customers the relationship of the Contract Holder to the OEM to verify the product's supply chain.

NEW!
10. Get Strategic, Get FASST
For help with IT Procurements that are strategic, complex or large, call on SEWP's FASST — Federal Agency Strategic Support Team. The Team is comprised of procurement professionals with expertise in Federal contracting and technical architecture. Use FASST expertise to help craft RFQs to meet complex requirements and project timelines.

14 FREE Training Options
Twice monthly webinars are just one of the FREE training options available. In person options include on-site training at your agency, targeted regional events or annual conferences such as the National Contract Management Association (NCMA). Training videos (e.g. EARP) and PDF summaries provide online options.

18, 20, 22 Using SEWP Web Tools, Buying Is Easy
The SEWP website provides tools for product and provider searches and for Request for Information/Request for Quotes (RFI/RFQ) — the Quote Request Tool (QRT).

26. GSS Version 3 Available for Desktops and Laptops
GSS Version 3 Systems are now available. Configurations cover approximately 80% of systems purchased. A webpage tells which SEWP Contract Holders will take credit cards and about Fair Opportunity.

Credit Cards for Micropurchases under $3,500
Contract Holders who accept credit cards are listed on a special SEWP web page. Contact information provided and instructions provided.

ExpertViews/ExpertAdvice
Affigent, BAHFED, Carahsoft, Cynergy, DLT Solutions, Emergent, Gov Connection, Insight, NTS, Presidio, Red River, Sterling, Walker & Associates, and Wildflower!

Each of these Contract Holders has vast experience serving government which they want to share with you. Read their expert advice on how to make your next procurement go smoothly.

Contract Holder Capabilities
Learn more about what ICT and AV products and services the 14 SEWP Contract Guide sponsors are providing government IT buyers every day. Learn specifically what they have to offer you.

The Contract Holder Relationship Manager or CHRM
The CHRM helps Contract Holders and customers resolve issues should they arise.

SEWP Group Listings
Find the names, contract numbers and contact information for all 5 groups and 143 Contract Holders.

0.39% **0.39% Low Fee**
It's a fee you don't see; paid by Contract Holders and included in price.

New Web Tools

Create Multiple Shopping Carts
Contracting Officers — Now create multiple shopping carts and share them with other SEWP users on the SEWP Quote Request Tool.

Track Order Status
Buyers — Track orders using the new status tool and launch requests for information directly from SEWP's market research tool.

Get Quote Updates From Multiple Contractors
Buyers and Contracting Officers — Request Updated Quote functionality has been enhanced to allow customers to request quote updates from multiple Contract Holders at the same time; information is now displayed on the Quotes Review page of the Quote Request Tool (QRT).
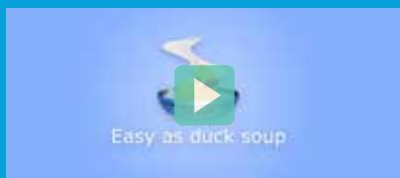
Research To Request
Buyers can now launch requests for information directly from SEWP's market research tool.

NEW!

Videos: Got 2 Minutes?
Need information fast? Got 2 minutes? Learn what you need from customer focused videos the SEWP Content Management Team is preparing to pepper the SEWP website with. Watch EARP video.

Easy as duck soup

Getting SEWPer Involved In The IT Acquisition Community

"Having 20 years of experience in IT procurement makes us a natural for OMB and agencies throughout government to seek us out for advice. We also regularly participate in industry panels and government thought-leadership councils.

When creating our current mission statement, SEWP made a conscious decision to take our place in the federal procurement landscape and play an active role that was purposeful rather than reactive.

As part of that commitment, I represent SEWP on councils such as the Federal-wide Acquisition Innovation Advocates Council formed by OMB and includes every major agency.

The purpose is to seek out best practices and innovative ways government can do acquisition. The goal is to get people to think outside the box. This Council is more open to truly being innovative as to not having to go through the typical procurement process and providing leeway from the FAR.

This could be a game changer. And as the IT community knows, SEWP embraces change. It's part of our DNA."

Darlene Coen
SEWP Deputy Program Manager

EARP Ensures Supply Chain Integrity

SEWP's new Established Authorized Reseller Program (EARP) verifies relationships between Contract Holders and OEMs.

> "Knowing the supply chain is essential when buying a product such as a network router.
>
> Thus there is a specific reason for purchasing from an OEM "established authorized reseller".
>
> Conversely, when buying a network power cord, more of a commodity, perhaps it is not necessary.
>
> EARP tells the customer the relationship of the Contract Holder to the OEM to verify the product's supply chain."

Joanne Woytek
SEWP Program Manager

Supply chain integrity is essential. Government agencies benefit when making purchases from companies who have an authorized reseller relationship with the OEM.

To ensure government this relationship exists when purchasing products and/or services critical to their agencies, SEWP is implementing the Established Authorized Reseller Program or EARP.

Simply, this program is designed to ensure supply chain integrity.

When quotes come into the SEWP system, the default is an automated EARP verification process and functionality built into the QRT tool.

EARP will restrict non established authorized resellers from quoting items to government customers.

Contract Holders, however, will be able to quote Items from OEMs who do not meet the criteria above. Additionally, the customer will have the option to turn this feature off and receive quotes from any Contract Holder regardless of their OEM relationship.

In all cases, SEWP will continue to provide the Government customer with the verified relationship between the Contract Holder and the OEMs.

Learn more by contacting the Help Desk at help@sewp.nasa.gov.

Defining EARP

SEWP has four rules an OEM must follow before becoming part of the EARP. OEMs must:

1. Have a defined Authorized Reseller program that designates specific companies as Authorized Resellers
2. Have a documented process for their program
3. Have a specific point of Contact to verify that relationship between OEM and Authorized Reseller
4. Have defined the consequences or risks to the government when going with or without an established authorized reseller.

What does SEWP mean by level of risk? Risk includes but not limited to:
• Availability of the OEM warranty
• Availability of specialty technical services
• Post award complications.

Note: The OEM may identify distributor/partner relationships with specific SEWP Contract Holders to be equivalent to an established authorized reseller for the purposes of providing Government quotes and fulfilling subsequent orders.

Established Authorized Reseller Program (EARP Provider List)

Do you require responses to be from Established Authorized Resellers only, when receiving quotes containing products/services from providers with Established Authorized Reseller Programs (EARP)?

○ Yes, please require responses to be from Established Authorized Resellers where applicable.
○ No, please show me responses regardless of reseller status.

Watch our 2-minute clip explaining EARP!

Get EPEAT Ratings For 13 Million SEWP CLINs

The SEWP Quality Assurance Team makes certain all parts sold through SEWP match the EPEAT database (true part number).

> "SEWP has the only database that automatically associates Electronic Product Environmental Assessment Tool (EPEAT) Ratings with SEWP Part Numbers."

Joanne Woytek
SEWP Program Manager

In FY17 SEWP announced the completion of efforts to associate Electronic Product Environmental Assessment Tool (EPEAT) Ratings and SEWP Part Numbers.

EPEAT is a registry of environmental product ratings supplied by manufacturers.

Unfortunately, the EPEAT registry does not include part number data. SEWP made the decision to bridge the gap to connect EPEAT product ratings to manufacturer part numbers.

The task was an immense challenge due to the enormous amount of data in the SEWP database (over 13 Million CLINs and of those, approximately 20,000 CLINs are updated, added or deleted daily).

Spearheading this effort is SEWP's Quality Assurance Team.

In addition to the initial pairing of the data, SEWP has established several QA processes to maintain the SEWP CLIN EPEAT Gold, Silver, and Bronze ratings to provide more accurate data for customers.

SEWP Reports Help You Track Purchases, Make Decisions

> "Benefit by using SEWP reports to track spending, long-term usage trends, set-aside compliance and to consolidate buying efforts."

Darlene Coen
SEWP Deputy Program Manager

0.39% Low Fee
It's a fee you don't see; paid by Contract Holders and included in price.

0.39%

Attention CIOs and Procurement Chiefs! SEWP reporting and tracking capabilities give customers the ability to see what they are spending and buying over the long term. Benefit by using SEWP reports to track spending, long-term usage trends, set-aside compliance and to consolidate buying efforts.

Reports cover:
Product Categorization – products on contract are categorized for tracking and reporting
Item-level tracking – tracking of agency level purchase history
Purchase history – customers can request data on program purchases, for example: Complete history of purchasing via the SEWP contracts
- Product classification data
- Supply Chain data
- Easy tracking of requirements
- How purchase match up with their requirements
- Whether purchase is helping meet requirements.
- Energy Star compliant
- Trade Agreement Act (TAA) compliant
- Adherence to FITARA and other government initiatives.
- Total $ spent with SEWP
- Total $ spend and/or quantities by Product Categories
- Set-Aside Breakdown (Total spend and % of spend by set-aside)
- Strategic Sourcing Statistics (Total $ of SEWP spend applied to SS options)

To find out what SEWP can do for your agency, contact help@sewp.nasa.gov.

Get Strategic, Get FASST

The SEWP Federal Agency Strategic Support Team (FASST) assists agency CIOs, IT decisionmakers and procurement agencies with complex, strategic procurements.

> "The FASST Team — there is an extra S because we are known for speed — assists agencies at an executive level with requirements that are strategic or complex.
>
> For example, if an agency has a large dollar order and has made a decision to be strategic, they may come to us to seek advice.
>
> We sit down with them, look at their requirements and help them get to a solicitation.
>
> We don't write the SOW, but help them with guidance if they want some help suggestions on how to structure a requirement to be most effective with technology or pricing.
>
> We will also do a contractual review of documents they are going to release for solicitation."

Darlene Coen
SEWP Deputy Program Manager

Looking for help with your IT procurements that are strategic, complex or significant in size? Then, call SEWP FASST for help right now.

FASST stands for SEWP's Federal Agency Strategic Support Team.

FASST is an Agency-focused unit assembled to deliver a 'consultative-type' approach to Federal Agencies in support of Information & Communication Technology (ICT) procurements that are 'strategic, complex or significant in size'.

Collaborating with Agencies acquisition and technology leadership, FASST facilitates 'FASST Briefings', strategically focused discussions designed to capture information relevant to identifying solutions to Agencies acquisition objectives, through the leveraging of the SEWP V contracts.

Areas where SEWP has provided assistance include acquisitions with **Mobility, Cyber, Emerging Technologies, even CLOUD** initiatives.

Service programs include the **configuration, procurement and installation** of multiple campus wide network solutions. FASST can also provide help establishing an individual Agency Catalog and targeted Agency Reports.

SEWP strives for one business day turnaround in all facets of the program.

Get FASST Now

The FASST team meets with CIOs and Procurement Chiefs to deliver two messages of assistance:

1. We listen first. Our first question is: How can we help your agency? Then we tell you what we can do for you. Often CIOs and agencies are wary of using outside contracts because agencies don't want to give up control. Using SEWP gives CIOs more control.

2. SEWP can be your vested partner. Don't look to SEWP to just 'buy an item', see SEWP as a tool and a vested partner in your acquisitions of IT and IT related products and services. Come to SEWP for help with your overall acquisition requirements.

Want to learn more? Contact the SEWP Help Desk at help@sewp.nasa.gov. Simply give us an idea of what you are attempting to accomplish. Within one business day a member of the FASST Team will give you a call.

SEWP At Your Service
Office Hours: Monday - Friday, 7:30 AM ET to 6:00 PM ET
Helpline: (301) 286-1478; help@sewp.nasa.gov
Orders: FAX (301) 286-0317; sewporders@sewp.nasa.gov
Web/CHAT: www.sewp.nasa.gov (Click on the CHAT button)

Find us on Facebook
Follow us on Twitter
Find us on LinkedIn

Count on Carahsoft for SEWP

Carahsoft, our technology manufacturers, and our ecosystem of reseller partners and system integrators are proud to offer hundreds of best-of-breed IT solutions through SEWP.

We connect our customers and vendors with the right solution providers to help your agency obtain the products and product-based services you need to fulfill your missions.

Are you a buyer looking for a reseller?

Are you a manufacturer, solution provider, or reseller needing access to SEWP?

Carahsoft can help.
Call us 844-850-SEWP.

Learn more at:
www.carahsoft.com/SEWP

carahsoft.

Carahsoft Partner Ecosystem

MANUFACTURERS WE SUPPORT

Accela	FireEye	Red Hat
Acquia	Gigamon	RSA Security
Adobe	Google Cloud	SafeNet
Akamai	Granicus	Salesforce
Alfresco	Imperva	SAP
Apigee	Infoblox	ServiceNow
Arista Networks	Jive Software	Socrata
Axway	Kofax	Splunk
BlackBerry	LexisNexis	Symantec
Boundless	Lookout	Thales
Cellebrite	MarkLogic	Tintri
Ciena	Micro Focus	Tripwire
ClearCube	MongoDB	Trustwave
Cloudera	Nimble Storage	VCE
Dell	Nutanix	Veritas
EnterpriseDB	Palo Alto Networks	Virtustream
F5 Networks	Pivotal	VMware
	…and many more	

RESELLER PARTNERS AND SOLUTION PROVIDERS WE SUPPORT

Accelera Solutions	GMC Tek
Affigent	Government Acquisitions
Akira Technologies	GovPlace
Alvarez	GovSmart
Anacapa Micro Products	GuidePoint Security
August Schell Enterprises	JTEK Data Solutions
BAI Federal	Lancer Information Solutions
Blue Tech	Marshall Communications
CDW	NAMTEK
ClearShark	Norseman
CompSec	New Tech Solutions
Convergence Technology Consulting	PCITec
CounterTrade Products	Red River
Epoch Concepts	Sterling Computers
FCN Technology Solutions	Swish Data
FedBiz IT Solutions	ThunderCat Technology
FedStore	TVAR
Force3	Unicom Government
Four Points Technology	V3Gate
GC Micro	World Wide Technology
…and many more	

Customer Service

The "Gold Standard" of Customer Service, SEWP has you covered 24/7/365.

"The entire staff knows that service is the key to making the customer satisfied when working with our contracts.

There is a built-in dedication that we will respond immediately to our customers.

Typically if you call during business hours you will get a response that day.

One comment I get from customers is "I called you and you answered the phone." And our view is "That is what phones are for!" But we also have chat lines and a help email — help@sewp.nasa.gov.

We have a 50 member staff and 30 members get any Help email you might send. It goes immediately to whatever person needs to work on it and they will jump on it.

You don't have to go through tiers. It won't take three days of going from one person to another; it will get to the right person immediately and then they will respond."

Joanne Woytek
SEWP Program Manager

Three Dedicated Teams To Serve You

Customer Service consist of three dedicated teams (Customer Support, Order Management, and CHRM) that responds to inquiries along with entering orders from customers and contract holders. Customers and Contract Holders may communicate with Customer Service via e-mail, telephone and or chat.

At Your Service: The SEWP Customer Support Center
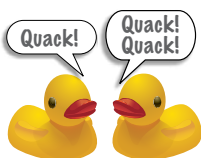
Live Chat
Customers can communicate with the SEWP Program Office LIVE via instant messaging during business hours 7:30am – 6pm ET.
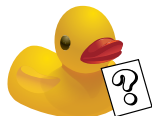
Frequently Asked Questions (FAQs)
80% of current helpline questions are answered in FAQ's. Browse or search SEWP FAQs for a wide variety of solutions. Customers can access ticket history from the SEWP Customer Service Support portal at https://support.sewp.nasa.gov as well as a glossary of SEWP definitions and FAQs are available on the SEWP website.

Submit a Ticket
If you submit a help ticket to SEWP Customer Service Representatives or when you send your inquiries to the Help Line, the information is used to create service tickets in the Support Center. You can then track the status of your ticket in My SEWP Support, which tracks communications with customers.

When an email is sent to the Help Line, an automatic e-mail reply automatically acknowledges receipt and provides a tracking number.

Customers can access ticket history from the SEWP Customer Service Support portal at https://support.sewp.nasa.gov.
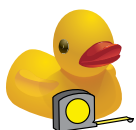
Forms and Documents
Browse the SEWP library of forms and documents and download the training video.

Scope and Statement of Work (SOW) Review
Have concerns about an SOW and/or scope of requirements? Get the answer by submitting information to help@sewp.nasa.gov for review and advice.

Quotes
If the number of quotes you received is less than expected, SEWP can assist in researching the cause and resolution: Contact help@sewp.nasa.gov.

If quoted price is higher than expected or otherwise questionable, contact help@sewp.nasa.gov and SEWP will research and provide recommendations.

SEWP strives for one business day turnaround in all facets of the program.

SOLVING TOMORROW'S PROBLEMS TODAY

Walker and Associates' comprehensive solutions set us apart by enabling Federal Customers to lower network costs through consolidation and investment protection, as well as provide the solutions for speed of mission deployment through value-added services.

Walker, a family owned and operated company since 1970, has partnered with Ciena® to deliver outstanding next generation communication solutions.

Ciena Solutions for Government

We build products and solutions focused on the belief that the network needs to transform from a rigid, inflexible, static resource to an intelligent, secure, dynamic, and mission-centric strategic tool.

With the growing adoption of cloud-based applications, today's network designs must be intelligent, resilient, and flexible to respond to application needs and provide security to the most sensitive data.

Walker and Associates is a trusted SEWP partner offering full solutions for your network modernization.
Reach out to us today at walkerfirst.com or call 1-844-WALKFED
(1-844-925-5333)

Free Training; Lots of Options

While in-person training is recommended, SEWP provides a variety of convenient alternatives.

Webinar Sessions

Monthly webinars provide customers with fundamental information about SEWP V.

Webinar sessions are approximately 45 minutes in duration. Topics vary from month to month and may include:

- · Program Overview
- · SEWP Tools (including any new enhancements)
- · Strategic Solutions
- · Top 10 Procurement FAQs
- · Assistance with challenging procurements

These webinars are informational sessions, not formal SEWP training. One (1) CLP will be given for this session. Questions will be accepted and answered through our Q&A feature.

Dates and registration links are located on the SEWP Home and Events pages or visit http://sewp.nasa.gov/events.

Request Free Training!

Requests for free on-site or WebEx training may be made either via email help@sewp.nasa.gov or by contacting the SEWP Helpline at 301-286-1478.

In Person

Onsite, In-Agency Training

SEWP will come to your office and provide training to your group.

Training is FREE to attend and provides 2 CLPs.

SEWP is happy to shape content delivery to accommodate the needs of the attendees; for example, acquisition users vs. technical users. Sessions are approximately 2 hours and typically include the following topics:

- • General overview of the SEWP contracts
- • Review of products and services in scope for the SEWP contracts
- • Customer service and the order process
- • Contract groups & fair opportunity
- • Using SEWP online tools
- • Best practices.

DoD training requirements*

- • Video training will be required when customer orders exceed $25K
- • Onsite training will be required when customer orders exceed $5M

*Only needs to be fulfilled once.

Mandatory Training For DoD Customers

The Department of Defense (DoD) signed a Memorandum of Agreement with NASA regarding use of the SEWP contract. The MOA establishes a framework for the relationship to support the mission of both agencies and to improve efficiencies and leverage resources and capabilities. In particular the MOA establishes procedures for the use of the SEWP contract by DoD.

Events

City-wide and Regional Training

City-wide and Regional Training sessions are conducted across the country as stand-alone events or as part of larger events SEWP is participating in. These training events are typically 1.5 — 2 hours and provide 2 CLPs.

Dates, events and registration information for these events are located on the SEWP Events page at http://www.sewp.nasa.gov/events.shtml.

SEWP V Training Video

Two training videos give you all the basics of how to use SEWP:

1. SEWP Training Video: Learn contracting basics and general insight to what tools are available.

2. SEWP Website and Tools Video: Learn about the Quote Request Tool (QRT) and Market Research Tool (MRT).

These 20 minute videos are written in segments allowing you watch the entire video or focus on the information most relevant to your needs. To view and download both SEWP videos, visit the SEWP website at http://events.sewp.nasa.gov/multimedia/index.shtml or scan the QR code.

SEWP Training Guide

Download this informative PDF which provides all the important information you need to use SEWP. Topics cover:

- • About SEWP
- • Understanding Scope
- • Product Solution Availability
- • SEWP Groups
- • Fair Opportunity, Brand Name and SEWP QRT
- • Contract Basics, Fee, & Pricing
- • Order Process & Procurement Lifecycle
- • Sewp PMO Contact Information

Download the Guide at www.sewp.nasa.gov/documents/SEWPTrainingPDF.pdf.
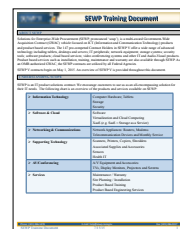
Advanced Training

Do you do a lot of procurement using SEWP? SEWP offers advanced training for those who have ongoing requriements using SEWP.

Contact the SEWP PMO for details at 301-286-1478.

Connection™
we solve IT™

Simplify IT Procurement

Make the Most of Every Dollar with SEWP

For more than 30 years, our team of experts has transformed technology into complete solutions that advance the value of IT.

As a SEWP V Contractor, Connection offers professional services, complete lifecycle support, innovative ideas, and the vast purchasing power to:

- Streamline processes
- Reduce costs
- Increase productivity
- Maintain sustainability initiatives

we solve IT™

| CONVERGED DATA CENTER | CLOUD | SECURITY | MOBILITY | NETWORKING | SOFTWARE | LIFECYCLE |

Connection and SEWP provide the purchasing power to do more.

Contract #NNG15SC36B

Call or click today and get started.

1.800.800.0019
www.connection.com/SEWP

Buying Is Easy Using SEWP

From market research to getting your product delivered, the SEWP team is with you every step of the way.

The SEWP website provides the only SEWP recommended tools for product and provider searches and for Request for Information/Request for Quotes (RFI/RFQ) — the Quote Request Tool (QRT).

Use of the SEWP Quote Request Tool method for obtaining quotes automatically incorporates price reasonableness, scope and availability determination and Fair Opportunity compliance. Order tracking and support, and display and flagging of issues at the contract, manufacturer and line item level are also incorporated.

0.39%

0.39% Low Fee
It's a fee you don't see; paid by Contract Holders and included in price.

Attention Procurement Personnel! SEWP Resources Tailored To Your Needs!

Under the Info Center tab you'll find a link to Procurement Resources that include the SEWP Contracts, information on ordering procedures, contact information for our Contract Holders, and other SEWP Tools including:
• Authorizing Government Contractors
• SEWP Contracts, Statements of Work, 1449s, etc.
• Ordering Information
• Fair Opportunity and SEWP Multi-Award Contracts
• Contract Holder Contact Information
• Authorized Sales Agents
• SEWP Tools
• The SEWP Program Office SEWP Procurement Information.

Find out more at help@sewp.nasa.gov.

End-user customer determines a requirement and needs to generate a purchase request (PR), based on market research.

For market research, use the SEWP website which is updated daily. 145 SEWP Contract Holders give you access to more than 5,000 providers and 5 million (and growing) unique products and product based services.

Use SEWP online tools to gather pricing and product source information for PR.
• Provider Lookup Tool
• Market Research Tool (MRT)
• Quote Research Tool (QRT)

After making product/service decision, CO may use any valid Federal Agency DO form and the associated delivery order number.

SEWP tracks orders from beginning to end, keeping customers and Contract Holders in the loop and accountable.

SEWP PMO
• Resolves Issues (CHRM)
• Manages technology refreshments
• Provides quality assurance
• Monitors Contract Holder performance

1

End User/Agency Contracting Officer
1. Determine best value through market research.
2. Create Delivery Order — Cite NASA SEWP Contract # and Prime Contract Holder.
3. Sends Order to NASA SEWP Bowl.

2

NASA SEWP Program Management Office (PMO)
1. Verifies Order.
2. Reviews, processes and tracks issued DOs. Within 1-business day SEWP verifies order and forwards DO to the Contract Holder(s) for quotes.

3

SEWP Contract Holder gets DO from SEWP
1. Processes Order.
2. Delivers Equipment & Services.
3. Invoices Agency or Contractor.

Please remember that:
• The NASA SEWP Program Management Office (PMO) does not issue delivery orders (DO's). DO's must be issued through the issuing Agency's procurement office. The process and accompanying forms for purchase requests (PR's) and DO's that are issued against a SEWP contract is defined by the issuing agency and not the NASA SEWP PMO.
• If modifications are made to any order, these modifications must also route through the SEWP Program Management Office (PMO).
• It is the Issuing Agency's Contracting Officers' (COs/KOs) responsibility to be aware of any agency-specific policies regarding issuing orders via an existing contract vehicle and Government Wide Acquisition Contracts.
• There are no requirements under the SEWP Contracts for issuing agencies to use other intermediary procurement offices, except as directed through their own internal policies.
• Basic SEWP contracts can be downloaded from the SEWP website at www.sewp.nasa.gov. This includes a table of incorporated clauses included within each contract.
• Orders may be submitted via email, fax, or uploaded through the QRT tool.

SEWP At Your Service

Office Hours: Monday - Friday, 7:30 AM ET to 6:00 PM ET
Helpline: (301) 286-1478; help@sewp.nasa.gov
Orders: FAX (301) 286-0317; sewporders@sewp.nasa.gov
Web/CHAT: www.sewp.nasa.gov (Click on the CHAT button)

Find us on Facebook
Follow us on Twitter
Find us on LinkedIn

PROBLEM SOLVED

emergent

EMERGENT AND NASA SEWP V

Together We Do More.

Emergent provides guidance and support for agencies to maximize performance and achieve their mission goals. Founded in 2006, Emergent has a long history of delivering comprehensive IT solutions to its customers. Over the past ten years, Emergent's expertise has evolved to include systems integration & architecture, product acquisition, and consulting & training services from leading-edge technology partners like Adobe, Red Hat, Symantec, and FireEye, among others. Emergent's extensive partner network allows government customers access to innovative solutions through a streamlined procurement process utilizing NASA SEWP V.

Learn more about how Emergent & NASA SEWP V can move your agency forward.

www.emergent360.com/contracts/sewp-v-contract

emergent™

SEWP V
www.sewp.nasa.gov

User-Friendly Web Tools Make Buying Easy
SEWP is a "Catalog by Request" not a "Request By Catalog"

Unlike the traditional catalog-based contract where requests for products are based on what is available in a catalog, SEWP is a request-based contract vehicle where the catalog is based on customer requests.

There is no catalog to search. As long as your requirements are within the scope of SEWP, you can send out a Request for Quote (RFQ) or a Request for Information (RFI) for the IT products/services you are looking to obtain. And if the product is not in the SEWP database you can use the Market Request Tool (MRT) to have it added within 24 hours.

The Contract Holders will add the items to the contract based on your request and send you back a quote.

You can then order the items based on the quote. If you are uncertain about the scope, send your requirements to help@sewp.nasa.gov for review.

Be SEWPer Informed

Staying current is easy with all the increased information being provided during RFQ
- Contract Holder Information
- Performance concerns
- Business size designation
- Product Information
- Government initiatives (e.g. Energy Star, EPEAT,TAA)
- Agency specific approval (option to provide pre-approved product list)
- Strategic Sourcing options
- Supply Chain information

0.39% **0.39% Low Fee**
It's a fee you don't see; paid by Contract Holders and included in price.

Provider Lookup Tool
No Login Necessary
This tool lists all Providers whose Products, Equipment or Services are available on one or more SEWP contracts. The Provider table indicates how many contracts and how many line items (CLINs) are available for the given Provider. Selecting a provider will display more details including the SEWP Contracts with that Provider and a link to their website.

Search for company, associated names (e.g. divisions, acquisitions, etc.), and/or keywords (e.g. aliases). Matches are based on the initial letters (e.g. "anix" returns Anixis and Anixter, Inc.). We have now added Searchable Product Names to the possible matches.

Although customers can see line item pricing, the problem is that this price was charged at one time and is not necessarily the current price. Customers would need to use QRT tool to get best pricing. The tool does show customers what has already been asked for and the companies that are available on contract.

NEW! Buyers can track orders using the new status tool and launch requests for information directly from SEWP's market research tool.

MRT — Market Research Tool
Login Required
The SEWP Market Research Tool (MRT) allows users to simply and quickly perform a search for products and providers available within the SEWP contract. Then take your search results and create a Request for Information (RFI) in minutes, using SEWP Quote Request Tool to acquire pricing and availability.

Even if the search returns few or no results, as long as the desired item is in scope, we recommend submission of an RFI. Products and providers are added to the contract, typically in one business day, often within 30 minutes.

QRT — Quote Request Tool
Login Required

> **“** Be specific in your descriptions. Don't just say "50 laptops". Let the Contract Holder know what is needed specifically. Take into account requests with complex requirements or for products from multiple providers often require more lead-time. **”**

Joanne Woytek
SEWP Program Manager

QRT "Would Quote", "Plan to Quote" Buttons Boost Responses

Customers sometimes request quotes and they don't get responses. They have a request out for two weeks and don't get any feedback? They want to know: Is anybody going to respond? What is going on? SEWP added two simple buttons to our toolset that provided immediate feedback to customers.

1. "Plan to Quote". As soon as a Contract Holder sees an RFQ and they want to quote, they click the "Plan to Quote" button and give immediate feedback to the customer saying "I don't have anything yet, but I plan to quote".
2. "Would Quote". The Contract Holder presses this button saying they would quote if given more time or more information on what they need.

The SEWP on-line Quote Request Tool (QRT) is used to request availability and pricing information from the Contract Holders.

QRT functionality provides:

Profile Administration — Customers now have increased ability to manage their user profile.
- Information on savings compared to market prices
- All records from previous quotes are available; you can have Contract Holders requote from previous quotes.

Quote Verification Tools — Functionality has been added to the QRT.
- Verification Files will now include:
  ◦ Product Description for each CLIN
  ◦ EPEAT (Electronic Product Environmental Tool) compliance
  ◦ Energy Star compliance
  ◦ TAA (Trade Agreements Act) compliance
  ◦ Supply Chain Data for each provider.

"Would Quote button"
- Customers receive a notice when more information is requested from Contract Holders on an RFQ or a Contract Holder would quote if given more time to respond.

"Plan to Quote" button
- When Contract Holders see RFQ they can click on the "Plan To Quote" button and tell the customer immediately they plan to quote.

Plus the ability to:
- Do a Request For Information (RFI) through the QRT. Does the exact same thing as MRT; it's not verified and just for information purposes.
- Have multiple contacts within agency see quotes
- Update, modify quotes
- Notify who is getting award and if desired, give winning bid so the winner can get ready for the order and losers can learn what they need to do to be competitive.

Plus the QRT system is verified throughout the process. So, if it takes more time to get quotes back than expected, you can easily update the request, so you don't have to start all over again.

SEWP
MADE EASY

DLT | SEWP V

Government Procurement Made Easy

Getting the IT solutions you need shouldn't take an act of Congress. For over 25 years, DLT Solutions has made IT procurement easy by offering the latest and greatest solutions – including cloud, cybersecurity, DevOps and business applications – from a vast portfolio of top-tier partners.

To learn more on how DLT can help make your IT procurement easy, visit us at www.dlt.com/sewp or call 800.262.4DLT.

Individual Agency Catalogs Speed Buying

> By having an Agency Catalog for products bought frequently — e.g. printers or software — SEWP makes it easier to do better planning and streamline enterprise acquisition.
>
> Create your Agency Catalog and benefit with increased speed for and flexibility for technology refreshes.
>
> You'll get reduced prices because pricing has to be less expensive than the SEWP catalog price.
>
> And you get streamlined procurement because you don't have to do all the paperwork to keep buying a product or modifying a purchase. With a click of a button you can buy something you need.

Joanne Woytek
SEWP Program Manager

Does your agency have a recurring IT requirement? Do you buy the same printer or software frequently for your enterprise?

Then you need your [customized "Insert Agency Name"] SEWP Agency Catalog. The Agency Catalog guiding principle is for an Agency to identify an extensive reoccurring IT need in which the Agency can establish base line pricing and product availability within the existing SEWP Catalog of record for that need.

For example, the ordering Agency could identify a software license or mobile device that they would be purchasing enterprise-wide without having to research the entire SEWP Catalog of offerings.

Or, if an agency knows it buys a certain type of printer all the time; and each time the specifications are the same, why should they do an RFQ each time to find out who has their preferred printer?

Save Time, Order Faster

To leverage the Agency Catalogs, SEWP has developed an e-commerce like website where agency personnel can review the SEWP catalog items that meets their needs.

A "snapshot" of the SEWP contract items that meet the Agency's needs — e.g. printers, software licenses, mobile devices — is then available for that Agency's procurement personnel to view those existing products with established contract pricing.

This can greatly reduce the time and effort of obtaining product information for known requirements. And this eases the processing and eases the acquisition by cutting down on RFQ time.

Further, the ability to purchase with a credit card makes small quantity pricing competitive. And if you consolidate to do a mass buy you can get even more savings.
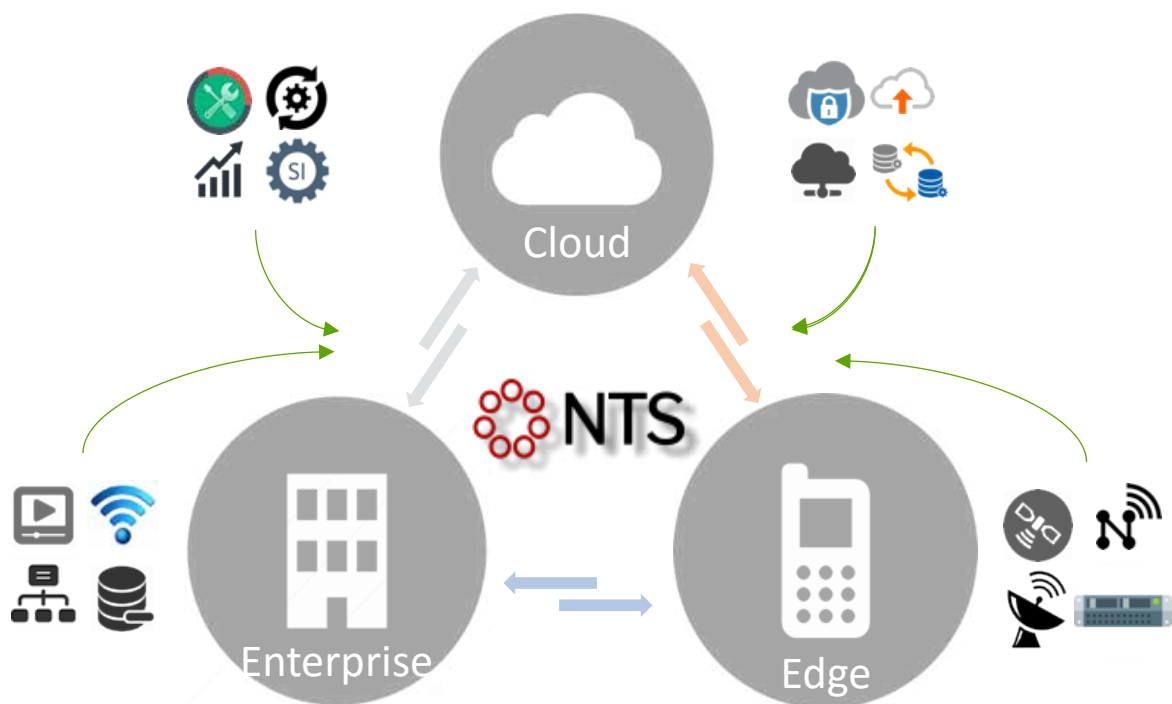
Using an Agency Catalog allows customers to do better market research, planning and decision making about who has the product(s) they need.

All your services.
Secure.
Instantly available at the edge, in any cloud, anywhere.

A Proven Approach

CUSTOMER SUCCESS TEAM

ADVISE

PROFESSIONAL SERVICES

SUPPORT SERVICES

BUILD

Red River

RUN

PLAN

DESIGN ENGINEERING

MANAGED SERVICES

ADVISE

CUSTOMER SUCCESS TEAM

OUR CORE CAPABILITIES

Cloud

Collaboration

Data Analytics

Functional Mobility

Networking

Security and more

Use GSS and Pay Less for Desktops and Laptops

Configurations cover requirements for approximately 80% of systems purchased.

Through the **Government-wide Strategic Sourcing initiative (GSS), OMB** is seeking to reduce costs and increase value through the application of strategic sourcing principles.

A team led by NASA SEWP identified desktop and laptop configurations that meet the requirements of the Federal Government for approximately 80% of systems purchased, and also incorporated best practices in spend management.

In October 2015, OMB issued M-16-02: Category Management Policy 15-1: Improving the Acquisition and Management of Common Information Technology: Laptops and Desktops (Download PDF). This policy mandates the use of GSS for Federal Agencies to fulfill the bulk of their desktop and laptop requirements.

> **GSS Version 3 Systems are now available for acquisition**
>
> The offerings include desktop, laptop, and tablet configurations. There are three desktop configurations (small form/all-in-one, standard and one upgrade), three laptop configurations (lightweight, standard, and one upgrade), and one tablet configuration.

Use Credit Card Ordering
Under The Micro-Purchase Limit ($3,500)

Credit card purchases under the micro-purchase limit (typically $3,500) may be performed by contacting SEWP Contract Holders directly to request a quote.

Fair Opportunity is not required for orders where the total dollar amount is equal to or less than that limit. You may also use the Quote Request Tool to receive quotes, if desired, but it is not necessary.

To make it easy for customers to know which SEWP Contract Holders will take credit cards, SEWP has created a web page with the company names and contact information.

If you have not identified a specific SEWP Contract Holder from which you would like to request a quote, you may select one (or more) from the Credit Card POCs to contact for a quote.

Visit www.sewp.nasa.gov/micropurchase. For any questions or support, please contact SEWP Customer Care at 301-286-1478.

SEWP At Your Service
Office Hours: Monday - Friday, 7:30 AM ET to 6:00 PM ET
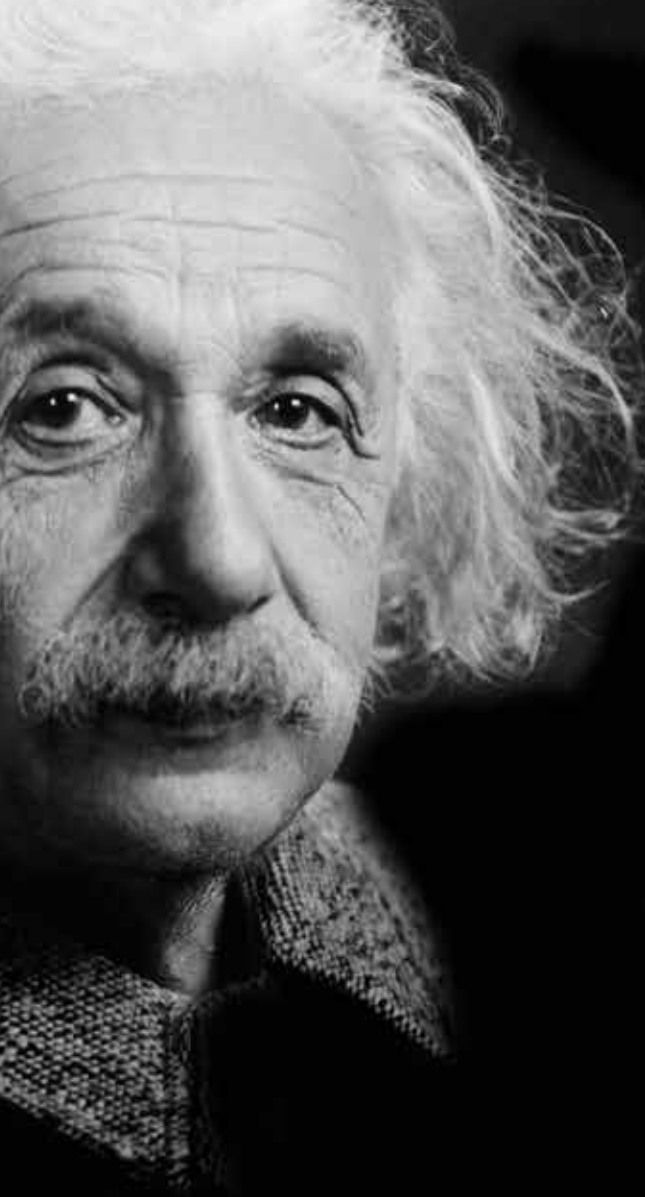**Helpline:** (301) 286-1478; help@sewp.nasa.gov
Orders: FAX (301) 286-0317; sewporders@sewp.nasa.gov
Web/CHAT: www.sewp.nasa.gov (Click on the CHAT button)

Find us on Facebook
Follow us on Twitter
Find us on LinkedIn

SEWPer Simplify Your ICT Buys

What is ONE thing you can do to make sure you get the IT products and services you need when using SEWP? Contract Guide sponsors answer with expert advice.

EMERGENT

Detail Needs, What Is Acceptable

When purchasing IT, buyers should be specific about their needs; identify current infrastructure, compatibility, product warranty, what additional support services should be considered, is brand specific required or will like products be acceptable. For example, if buying software, is there specific hardware required; and vice versa? Because some products may require a specific type of hardware/software it imperative to have a full understanding of this beforehand.

Cheryl Burns
Program Manager, Director of Contracts
cburns@emergent360.com

AFFIGENT

Articulate Specific Needs

Most importantly, buyers must understand and articulate their specific needs. Customers can too easily miss out on game-changing options because their needs were presented too generically.

Taking the time to understand the specific needs and goals of the end user can help the contracting officer and vendors to secure the best solution to meet the specific objectives of the customer. The bottom line: good communications assure timely delivery of components the customer needs for mission success.

Michelle Popiel
Program Manager
michelle.popiel@affigent.com

BAHFED

Provide Detailed Specifications

SEWP buyers are typically well informed thanks to SEWP's mandatory training and online tools. However, to expedite the procurement process, provide detailed specifications from the end-user, including part and serial numbers; and consider alternatives for outdated or discontinued products.

Sharon Vail, Deputy PM
Deputy Program Manager
sharon.vail@bahfed.com

CARAHSOFT

Choose Providers Focused On Government

Finding the right supplier is the key to ensuring that buyers get the products or services they need within budget. Be sure to choose a company that's focused on serving the government, has deep expertise in the solutions it sells and has dedicated sales, contracts and order management teams to ensure a fast, flawless procurement experience. And certainly, buyers should also utilize all of the tools that NASA SEWP V has to offer in the buying process, including the assurance of competition and the validation of item pricing.

John Lee
Vice President
and SEWP V Program Manager
john.lee@carahsoft.com

CYNERGY

Communicate Early, Communicate Often

We find that it is critical for Government Contracting Officers to communicate early in the procurement process and to validate proposals from industry after an RFQ closes. This is critical insure the end user is receiving the intended product, from an authorized source, as well as the best value.

Particularly with SDVOSB, is the contractor certified in the VA-VIP System? Second, does the offeror demonstrate not on the manufacturer authorization, but also the skill and expertise through proven past performance to execute the delivery? *(Cynthia Mason (CEO)*

Edda Margeson
Program Manager
edda.margeson@cynergy.pro

DLT

Seek Large Efficiencies, Low (0.39%) Surcharges

SEWP's online portal is comprised of several automated features that streamline the entire solicitation process, from the origination of the RFQ itself through the last stage of order fulfillment. Not only does SEWP have exceptional customer service with short response times, using the SEWP contract creates efficiencies through several of its automated features that are available online. SEWP has raised the bar by offering quick turnaround time for product additions combined with low surcharge fees.

Nicole Scotchel
GWACs Program Manager
Nicole.scotchel@dlt.com

CONNECTION

Know Product Purpose, Extras Needed

We find that the SEWP Buyers are generally well informed because many of them have had training on the SEWP RFQ tools and processes. However, knowing the purpose and intended use is key to ensuring complete customer satisfaction with a service solution. It is also helpful to have the customer ask about extra features they might need, such as power requirements, cords, and other accessories. Sometimes the customer needs those extras, but doesn't realize that they are priced separately.

Rena Robinson
Program Manager
rrobinson@govconnection.com

INSIGHT

Research Needs, Then Determine Options

Research! Whether you intend to boost operational efficiency, enhance cybersecurity or leverage Big Data, it's necessary to understand your agency's needs and perform research to determine your IT options. The RFI feature in the SEWP Quote Request Tool helps with information gathering, while the market research request feature enables you to set a realistic budget to meet your goals.

Gayle Troan
Program Manager
gayle.troan@insight.com

NEXTECH SOLUTIONS (NTS)

Set Clear, Concise Requirements

Buyers looking to procure products and services should work to make sure that the requirements are clear and concise as to what is being requested. Having open dialogue with industry to make sure that the government's needs are fully understood will make the process more efficient and eliminate the need for scope changes or modifications to contracts. The implementation of the new EARP program within SEWP will also allow contracting officers to ensure that they get the best possible pricing from authorized organizations.

Duane Burpoe
Chief Revenue Officer/
SEWP Program Manager
duane@nextechsol.com

PRESIDIO

Calculate Total Cost of Ownership (TCO)

Buyers should calculate the total cost of ownership ("TCO") to determine the value on the complete lifecycle of an IT acquisition. For example, TCO can assist with lease vs. buy comparisons. TCO can also help determine the value of cloud acquisitions by calculating the long-term cost of various consumption models like capacity-on-demand configurations that are customized to your environment and offer the freedom to "pay-as-you-grow" based only on consumed IT resources. Incorporating TCO into the acquisition process directly impacts outcomes in vendor selection, prioritization of capital acquisition, and overall budgeting.

Trina Dennis-Carlson
Director Federal Contracts
tdennis-carlson@presidio.com

RED RIVER COMPUTER

Allow "Brand Name or Equal" Quotes

When submitting your RFQs allow contract holders to quote "brand name or equal" versus "brand name only" whenever possible. This allows providers like Red River to quote creative and competitive solutions that fulfill customer requirements while staying within budget. Often, a superior or comparable product or service may be available at more competitive pricing but contract holders are limited from suggesting these solutions.
(Kush Kumar, Vice President of Federal Sales)

Jo Purdy,
Director of Civilian/GWAC Contracts
jo.purdy@redriver.com

STERLING COMPUTERS

Get Answers To Tough Questions

"How can I get the best overall value to meet my needs? How can I efficiently reach as many manufacturers and approved service support contractors as possible? Can I be assured I'm receiving products from a secure source meeting all Federal regulatory acquisition requirements?" SEWP-V provides an affirmative for all these questions. SEWP speeds the process by offering over 140 pre-selected contract holders who provide the latest technology at the most competitive prices.

Patricia Jacobson
Program Manager
patricia.jacobson@sterlingcomputers.com

WALKER/CIENA

Metrics Hold Contract Holders Accountable

SEWP has a great track record of holding Contract Holders accountable to delivering timely, reliable customer service. The SEWP PMO has key metrics that assist the Contract Holder to stay focused on the attributes of supply chain management. Over the past four iterations of SEWP, JoAnne Woytek and her staff have honed in on the metrics that truly give a good picture of performance of each contractor. They have set the bar high in performance for SEWP V which will constantly challenge Contract Holders to improve, communicate and stay focused on delivering on time with the correct product.

Jane Hefner Brightwell
Vice President
jane.brightwell@walkerfirst.com

WILDFLOWER

Seek Suppliers With Great Reputations

Buyers should be conscious of their source and its past performance. A great supplier has a great reputation, solid CPARS feedback, and will deliver to you with the same success.
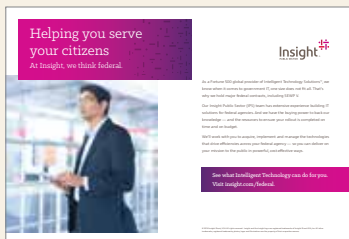
Venessa Dalton
SEWP Account Management
vdalton@wildflowerintl.com

143 Vetted Contract Holders Serve You

The scope of products and services that can be provided is the same for all 5 Contract Holder groups.

SEWP V is composed of 143 prime Contract Holders, both manufacturers and resellers of IT equipment. The contracts were awarded in 5 contract Groups – 2 full and open and 3 set-aside competitions — based primarily on business size and business model.

Group A has a manufacturer NAICS code of 334111. The other groups have a Value-Added Reseller (VAR) NAICS code of 541519.

Solicitations to Contract Holders in Group A, which has a different NAICS Code, cannot be made in combination with Contract Holders in other Groups.

The method of determining which group or groups to use is dependent on your market research and your agency requirements. In regards to competition and selection of SEWP Groups, selecting multiple groups provides the best opportunity of acquiring responses and competitive pricing. However, pre-defined selection criteria, such as a HUBZone small business set-aside, is an acceptable practice using the SEWP contracts.

Fair Opportunity When Using SEWP Contracts

Since all awards were multi-award contracts, Fair Opportunity (refer to FAR 16.505(b)) must be given to all contractors in one or more Groups or set-asides.

The SEWP website provides the only SEWP recommended tools for product and provider searches searches and for Request for Information/Request for Quotes (RFI/RFQ) (Quote Request Tool). These tools are available to assist customers with buying decisions and as one means to provide documentation for any needed selection criteria.
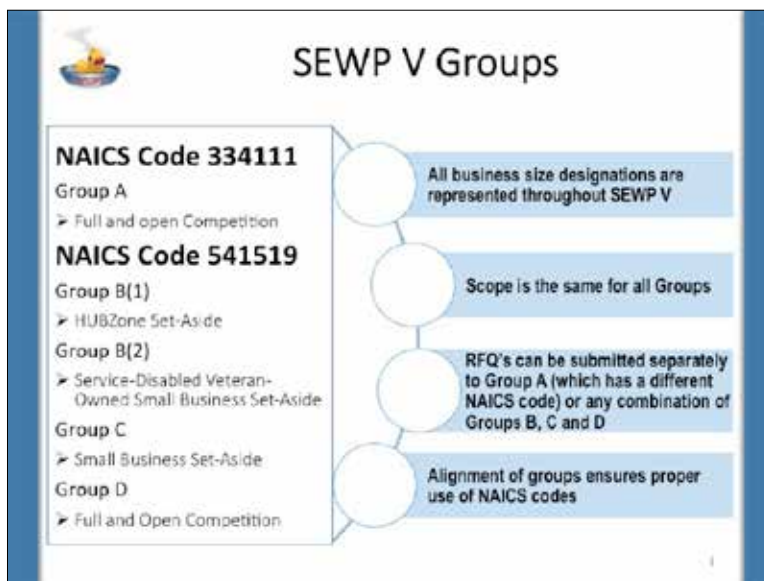
Fair Opportunity to all Contract Holders within one or more SEWP Groups or set-asides is required. There is no requirement to obtain 3 quotes as long as all Contract Holders within a Group were provided opportunity to provide a quote.

The SEWP website provides the only SEWP recommended tools for conducting product and provider searches and for Request for Information/Request for Quotes (RFI/RFQ) Quote Request Tool.

Group A
Manufacturer NAICS Code: 334111

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
ABBA Technologies NNG15SC00B	Melissa Beery beery@abbatech.com	505-259-7260 505-889-3337	www.abbatech.com	SB
ACE Computers NNG15SC01B	Marc Fertik mfertik@acecomputers.com	732-390-3348	www.acecomputers.com/SEWPVA.asp	SB
Alliance Technology NNG15SC02B	Mark Miller mar___iance-it.com	443-848-8549	www.alliance-it.com	WOSB
Better Direct NNG15SD45B	Mark Evans mevans@bdsewp.com	480-921-3858	www.betterdirect.com	HUBZone, SDVOSB, SB, VOSB
Carahsoft Technology NNG15SC03B	John Lee john.lee@carahsoft.com	703-871-8646	www.carahsoft.com/	Small Business
CDW-G NNG15SC04B	Carroll Genovese carrgen@cdw.com	703-621-8227	www.cdwg.com	Other Than Small
CounterTrade Products NNG15SC05B	Angela Dumm adumm@countertrade.com	303-424-9710 ext 236	www.countertradeproducts.com	WOSB
Dell NNG15SC06B	Derryan Ma Gill derryan_magill@dell.com	512-723-4075	www.dell.com	Other Than Small
Direct Systems Support (DSS) NNG15SD46B	Amanda Hernandez amanda@directsys.com	858-863-5542	www.directsys.com	Small Business
DLT NNG15SC07B	Nicole Scotchel nicole.scotchel@dlt.com	703-773-9215	www.dlt.com	Small Business
DRS NNG15SC08B	Kirby Mills kirby.mills@drs.com	321-482-6341	www.drs.com	Other Than Small
Dynamic Systems NNG15SC09B	Lisa Jensen Lisa.Jensen@DynamicSystemsInc.com	310-337-4400 x222	www.DynamicSystemsInc.com	WOSB
Emergent NNG15SC10B	Cheryl Burns cburns@emergent360.com	703-216-0042	www.emergent360.com	Small Business
Force 3 NNG15SC11B	Cheryl Hill chill@force3.com	410-774-7238	www.force3.com/	Small Business
GDOS NNG15SC12B	Kevin Rigotti kevin.rigotti@gdit.com	757-389-4879	www.gdit.com	Other Than Small
GTRI NNG15SC13B	Brad Spear	720-836-7421	www.gtri.com	Small Business
HP Enterprise NNG15SC14B	W. Gayle Ward gayle.ward@hp.com	410-798-4030	www.hpe.com	Other Than Small

Group A
Manufacturer NAICS Code: 334111

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
IBM NNG15SC15B	Lawrence Parham lparham@us.ibm.com	240-393-8157	www.ibm.com	Other Than Small
Immix Group NNG15SC16B	Jenni Taylor Jenni_Taylor@immixgroup.com	703-677-9804 703-655-8344	www.immixTechnology.com	Other Than Small
Intelligent Decisions NNG15SD48B	Lynda Hamlin lhamlin@intelligent.net	703-554-1642	www.intelligent.net	Small Business
JUNOVenture NNG15SD49B	Mike Abner mabner@junoventure.com	410-382-2728	www.junoventure.com	Small Business
KOI Computers NNG15SD50B	Catherine Ho catherineho1@koicomputer.com	630-627-9638	www.koicomputer.com/	WOSB, EDWOSB
Merlin NNG15SC17B	Linda Andrews landrews@merlin-intl.com	303-339-2034	www.merlin-intl.com	VOSB
NCS NNG15SD51B	Rick Goodman rgoodman@ncst.com	703-743-8638	www.ncst.com	Small Business
PCMG NNG15SC18B	Melissa Turner melissa.turner@pcmg.com	703-594-8122	www.pcmg.com	Other Than Small
PSI Technology NNG15SD52B	Irene Griffith ireneg@petrosys.com	713-355-2202 ext 19	www.petrosys.com	WOSB
SEWP Solutions NNG15SC19B	Steven Johnson steven.johnson@sewpsolutions.com	703-460-2057	www.sewpsolutions.com	Small Business
SGI NNG15SD54B	Joan Marie Sims Haas joanhaas@sgi.com	301-754-6118	www.sgi.com	Other Than Small
SHI International NNG15SD53B	Lance Lorenz Lance_Lorenz@shi.com	732-652-0323	www.shi.com	Other Than Small
Sterling Computers NNG15SC20B	Patricia Jacobson patricia.jacobson@sterlingcomputers.com	605-242-4060	www.sterlingcomputers.com	WOSB, EDWOSB
Transource NNG15SD55B	Marlo Gouin mgouin@transource.com	800-486-3715	www.transource.com	WOSB
Unicom NNG15SD56B	David McLean david.mclean@unicomgov.com	703-502-2753	www.unicomgov.com	Other Than Small
Unisys NNG15SC21B	Judy Harvell Judy.Harvell@Unisys.com	703-439-3666 800-398-8090	www.unisys.com	Other Than Small
WWT NNG15SC22B	Abby Williams abby.williams@wwt.com	314-682-5020	www.wwt.com	Other Than Small
Zones NNG15SD57B	Carrie Woodson	253-205-3176	www.zones.com	Other Than Small

Group B
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

Group B - HUBZone

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
4 Star Technologies NNG15SD06B	Timothy Thimons tim.thimons@4star-tech.com	757-222-1857	www.4star-tech.com	HUBZone, VOSB, SDVOSB
Akira Technologies NNG15SD07B	Allen Young ayoung@akira-tech.com	202-517-7187	www.akira-tech.com	HUBZone
Anacapa Micro Products NNG15SD08B	Glenn Anderson anderson@anacapamicro.com	805-339-0305 ext 101	www.anacapamicro.com	HUBZone
BahFed NNG15SD09B	Ken Paul ken.paul@bahfed.com	503-208-8410	www.bahfed.com	HUBZone, VOSB
Better Direct NNG15SD10B	Mark Evans mevans@bdsewp.com	480-921-3858	www.betterdirect.com	HUBZone, VOSB, SDVOSB
Blue Tech NNG15SD00B	Guy Stone gstone@bluetech.com	619-488-9229	www.bluetech.com	WOSB, HUBZone
FedBiz IT Solutions NNG15SD01B	Chuck Spence cspence@fedbizit.com	703-343-6123	www.fedbizit.com	WOSB, HUBZone, VOSB, EDWOSB
GovSmart NNG15SD11B	Glenn Willard glenn@govsmart.com	434-326-0565	www.govsmart.com	HUBZone
MVS NNG15SD12B	Mital Desai mdesai@mvsconsulting.com	202-722-7981ext115	www.mvsconsulting.com	HUBZone
NexTech (NTS) NNG15SD03B	Duane Burpoe duane@nextechsol.com	904-458-7658 571-216-3976	www.nextechsol.com	HUBZone, SDVOSB
OCG Telecom NNG15SD13B	Osford Ogis oogis@ocgtelecom.com	513-235-6925	www.ocgtelecom.com	HUBZone
PCITec NNG15SD02B	Mike Shaffer mshaffer@pcitec.com	540-635-4402 ext 304	www.pcitec.com	WOSB, HUBZone, EDWOSB
WestWind NNG15SD04B	Christina Lewis christina@wwcpinc.com	866-345-4720	www.westwindcomputerproducts.com	HUBZone
Wildflower International NNG15SD05B	Nelson Swindell nelson@wildflowerintl.com	703-819-3616	www.wildflowerintl.com/	WOSB, HUBZone

NTS

Duane Burpoe
Chief Revenue Officer/SEWP Program Manager
Phone: 904-458-7658
Mobile: 571-216-3976 cell
Email: duane@nextechsol.com
Web: www.nextechsol.com

Assisted Acquisitions is the Path to the Future of Government Contracting

Everyone knows that the current situation where government spends over 80% of its IT budget on the O&M of aging systems can't be allowed to continue. In fact, with some agencies putting over 95% of their funding into desperate efforts to keep old systems limping along well past their effectiveness, it's becoming a crisis.

Almost no new IT money is supporting innovation, which is severely restricting federal agencies from providing citizen services in modern and effective ways.
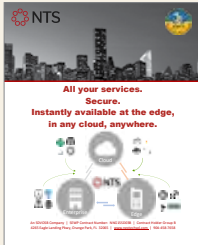
Procurements made using assisted acquisition services (AAS) can help, giving the government the ability to purchase capabilities and results, not hardware and software.

And this can be accomplished without the government ever losing control or physical possession of that equipment. Only the actual ownership, and thus the need to operate and maintain systems over time, is offloaded to vendors.

There are even federal GWAC vehicles like NASA SEWP V that allow this to happen seamlessly. NexTech Solutions (NTS) is combining transformative technologies with innovative procurement strategies, all while providing our customers a cost effective streamlined buying process through SEWP.

NexTech Solutions (NTS) is a Service-Disabled Veteran-Owned Small Business. Our team consists of veteran technology engineers, solution architects, and managers with decades of working knowledge and experience working with government to support: application delivery, voice/video web collaboration and cybersecurity.

Learn more at www.nextechsol.com or email duane@nextechsol.com

Group B
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

Group B - SDVOSB

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
AATD NNG15SD18B	Paul Salazar paul.salazar@aatdata.com	703-626-1044	www.aatd-llc.com	SDVOSB
AlphaSix NNG15SD28B	Jill Williams jill.williams@alphasixcorp.com	703-579-6479	www.alphasixcorp.com	SDVOSB
Alvarez & Associates NNG15SD19B	Jon Wright	303-997-1392	www.alvarezassociates.com	SDVOSB
Cynergy Professional NNG15SD20B	Edda Margeson edda.margeson@cynergy.pro	949-874-7952	www.cynergy.pro	WOSB, HUBZone, SDVOSB, EDWOSB
Epoch Concepts NNG15SD30B	Clayton Johnson cjohnson@epochconcepts.com	720-635-5039	www.epochconcepts.com	SDVOSB
FedStore NNG15SD21B	Ellen Hudson ehudson@fedstore.com	703-840-5133	www.fedstore.com	SDVOSB
Four Points Technology NNG15SD22B	Natasha Stephens nstephens@4points.com	571-353-7229	www.4points.com	SDVOSB
GAI (Government Acquisitions) NNG15SD23B	Michelle Lundy Michelle.Lundy@gov-acq.com	813-344-7562	www.gov-acq.com	SDVOSB
i3 Federal NNG15SD31B	Bobbi Sorrell bobbi@i3federal.com	703-313-7044	www.i3federal.com	SDVOSB
Intelligent Waves NNG15SD32B	Heather Woodall heather.woodall@intelligentwaves.com	703-627-7369	www.intelligentwaves.com	SDVOSB, Small Business
KPAUL NNG15SD33B	Kevin Paul kevin.paul@kpaul.com	317-243-1750	www.kpaulcorp.com	SDVOSB
Lancer NNG15SD29B	David Pellicci david.pellicci@lancerinfo.com	703-683-4033	www.lancerinfo.com	SDVOSB, HUBZone, SB
METGreen Solutions, Inc NNG15SD37B	Rachel Lewis rachel.lewis@metgreensolutions.com	605-242-4096	www.metgreensolutions.com	SDVOSB, Small Business, VOSB
Minburn NNG15SD34B	Stuart Harding stuart.harding@minburntech.com	571-699-0705 x103	www.minburntech.com	SDVOSB
MNQ Business Solutions NNG15SD35B	Michael Chambers mchambers@mnqbbs.com	703-867-4503	www.mnqbbs.com	SDVOSB
NAMTEK NNG15SD36B	Keith Turgeon kturgeon@namtek.com	603-488-6608	www.namtek.com/	SDVOSB
Proquire NNG15SD42B	Ron Khuong ronk@vti2.com	703-658-0304	www.vti2.com	SDVOSB

Group B
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

Group B - SDVOSB

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
RedHawk IT NNG15SD38B	James Hawkins james.Hawkins@RedHawkIT.com	703-490-9192 844-234-4049	www.RedHawkIT.com	VOSB, SDVOSB
Regan Technologies NNG15SD39B	Stephen Clark stephen.clark@regantech.com	203-284-4150	www.regantech.com	SDVOSB
TechAnax NNG15SD24B	Bill Lytle Bill.Lytle@TechAnax.com	703-582-3932	www.TechAnax.com	SDVOSB
Three Wire Systems NNG15SD25B	Donna Norris dnorris@threewiresys.com	703-609-1765	www.threewiresys.com	SDVOSB
ThunderCat Technology NNG15SD26B	Mike Kelly mkelly@thundercattech.com	703-674-0221	www.thundercattech.com	SDVOSB
V3Gate NNG15SD27B	Vic Garcia vgarcia@v3gate.com	855-483-4283	www.v3gate.com	SDVOSB
VetInfoTech NNG15SD41B	Andy Bennett abennett@vetinfotech.com	813-217-2539	www.vetinfotech.com	SDVOSB
Veteran Technology NNG15SD43B	James Price	571-276-0640	www.thevtp.com	SDVOSB

Group C
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
A&T Networks NNG15SD58B	Tony Gharbawi tonyg@atnetworks.com	410-312-9900	www.mygsa.us	WOSB, EDWOSB
ABBA Technologies NNG15SD59B	Melissa Beery beery@abbatech.com	505-259-7260 505-889-3337	www.abbatech.com	Small Business
ABM Federal Sales NNG15SC56B	Debbie Welcher debbie.welcher@abmfederal.com	636-229-8118	www.abmfederal.com	Small Business
ACC NNG15SD60B	Alberto Donoso alberto@acconline.com	571-395-4174	acconline.com	WOSB, EDWOSB
Accelera Solutions NNG15SC57B	Irv Epstein irve@accelerasolutions.com	703-637-7434	www.accelerasolutions.com	Small Business
ACE Technology Partners NNG15SC58B	Candice Holt candice@acetechpartners.com	847-489-2906	www.acetechpartners.com/SEWPVC.asp	WOSB
Affigent NNG15SC59B	Michelle Popiel michelle.popiel@affigent.com	571-521-5041	www.affigent.com/	Small Business

Cheryl Burns
Program Manager, Director of Contracts
Phone: 703-216-0042
Email: cburns@emergent360.com
Web: www.emergent360.com/contracts/sewp-v-contract

Delivering Solutions From Multiple Leading-edge Technology Partners

Emergent, LLC is an award-winning Value Added Reseller, GSA Schedule Holder, and SEWP V Contract Holder providing comprehensive IT solutions to its government customers.

Founded in 2006, Emergent has a long history of success in delivering end-to-end IT solutions to its customers. Emergent's technology solutions include architecture, product acquisition, consulting and training services.

Over the past ten years, Emergent has evolved into a Systems Integrator specializing in complementary solutions from a broad spectrum of leading-edge technology partners including Adobe, Red Hat, Symantec, and FireEye, among others.

Emergent's extensive partner network allows government customers to access multiple pre-competed, pre-negotiated contracts that deliver a streamlined procurement process.

Emergent provides guidance and support for organizations to maximize performance and Return-on-Investment by discovering, designing, and deploying the most innovative technology solutions.

Further, with Emergent, Federal IT buyers have direct access to a wide range of on-premise and cloud-based products and services.

Learn more at: at www.emergent360.com/contracts/sewp-v-contract or email cburns@emergent360.com
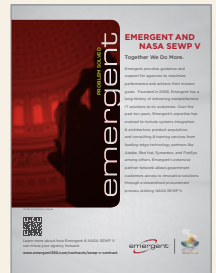
Affigent

Michelle Popiel
Program Manager

Email: michelle.popiel@affigent.com
Phone: 571-521-5041
Web: www.affigent.com

Delivering Relevant Technology To Government

Affigent, LLC, is an ISO 9001:2008 certified IT solutions provider and value added reseller (VAR) with more than a decade of experience working with federal agencies and the Department of Defense to simplify the IT acquisition process.

As an Alaska Native Corporation, small business, and Small Disadvantaged Business, contracting with us meets federal requirements for utilizing such businesses.

We deliver solutions that represent a balance of new and traditional technologies relevant to the Federal Government. We continually work to learn and evaluate new capabilities in the IT industry so that we can help customers stay ahead of shifts in Federal technology directions. Our specialties include:

- Next Generation Data Center
- Cloud
- Security
- End User Experience

We stand by the products and services we provide, and have established partnerships with industry leaders including Adobe, Brocade, EMC, IBM, HP, Juniper, Microsoft, Oracle, and Riverbed.

These partnerships ensure we can provide customers with the right solution along with expert deployment, training, and support services.

Learn more at www.affigent.com or email michelle.popiel@affigent.com

Group C
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
Akira Technologies NNG15SD61B	Allen Young ayoung@akira-tech.com	202-517-7187	www.akira-tech.com	HUBZone
Alliance Technology NNG15SD62B	Mark Miller mark.miller@alliance-it.com	443-848-8549	www.alliance-it.com	WOSB
AlphaSix NNG15SD63B	Jill Williams jill.williams@alphasixcorp.com	703-579-6479	www.alphasixcorp.com	SDVOSB
Alvarez & Associates NNG15SC60B	Jon Wright jwright@alvarezassociates.com	303-997-1392	www.alvarezassociates.com	SDVOSB
Anacapa Micro Products NNG15SD64B	Glenn Anderson anderson@anacapamicro.com	805-339-0305 ext 101	www.anacapamicro.com	HUBZone
AS Global NNG15SC61B	Laura Gryncewicz lgryncewicz@asglobal.com	703-772-4538	www.asglobal.com/	WOSB
AWData NNG15SC62B	Christopher Weston chrisw@awdata.com	602-938-5363	www.awdata.com/	WOSB
Better Direct NNG15SD65B	Mark Evans mevans@bdsewp.com	480-921-3858	www.betterdirect.com	HUBZone, VOSB, SDVOSB
Blue Tech NNG15SC63B	Guy Stone gstone@bluetech.com	619-488-9229	www.bluetech.com	WOSB, HUBZone
Capitol Supply NNG15SD66B	Krystaal Bird KChin@capitolsupply.com	888-485-5001 954-453-5917	www.capitolsupply.com	Small Business
Carolina Adv. Dig. (CAD) NNG15SD67B	Susan Jabbusch susan@cadinc.com	919-659-1990	www.cadinc.com/	HUBZone, VOSB
CMA NNG15SD71B	Ken Jones kjones@cmai.com	703-917-7731	www.cmai.com	Small Business
Coast to Coast Computer NNG15SD70B	Rick Vogel rickv@coastcoast.com	805-244-9500	www.coastcoast.com/gov/sewp	Small Busines
Copper River NNG15SC64B	Allison Flynn allison.flynn@copperriverit.com	703-234-3886	www.copperriverit.com	Small Business
CounterTrade Products NNG15SC65B	Angela Dumm adumm@countertrade.com	303-424-9710	www.countertradeproducts.com	WOSB
CSP Enterprises NNG15SC66B	Corinne Lingebach clingebach@cspenterprises.com	301-695-9517	www.cspenterprises.com	Small Business
CTC NNG15SD72B	David Layne dlayne@convergencetech.us	301-969-3102	www.convergencetech.us	Small Business

Group C
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
CTI NNG15SD68B	Vania Vasquez vaniav@ctimd.com	301-417-8062	www.ctimd.com/	WOSB
Cynergy Professional NNG15SC67B	Edda Margeson edda.margeson@cynergy.pro	949-874-7952	www.cynergy.pro	WOSB, HUBZone, SDVOSB, EDWOSB
DasNet NNG15SC68B	Erv Robinson Erv.Robinson@dasnetcorp.com	631-792-1755	www.DasNetCorp.com	VOSB
DH Technologies NNG15SC70B	Natalie Geno natalie@dhtech.com	571-257-0865	www.dhtech.com	HUBZone
DiSYS Solutions (DSI) NNG15SD73B	Navjot Kaur navjot.kaur@disyssolutions.com	571-707-3625	www.disyssolutions.com	Small Business
Dynamic Computer NNG15SD74B	Alison Schlick aschlick@dcc-online.com	248-615-6413	www.dcc-online.com	Small Business
Dynamic Systems NNG15SC69B	Lisa Jensen Lisa.Jensen@DynamicSystemsInc.com	310-337-4400 x222	www.DynamicSystemsInc.com	WOSB
ETSI NNG15SD76B	Donny Sheikh Donny@Enterprisesol.com	510-459-7911	www.enterprisesol.com	Small Business
FCN NNG15SC71B	Dolores Campbell dolores.Campbell@fcnit.com	803-366-4033 301-770-2925	www.fcnit.com	Small Business
FedStore NNG15SC72B	Ellen Hudson ehudson@fedstore.com	703-840-5133	www.fedstore.com	SDVOSB
Four Points Technology NNG15SC74B	Natasha Stephens nstephens@4points.com	571-353-7229	www.4points.com	SDVOSB
Four, Inc. NNG15SC73B	Gabriel Berthe gberthe@fourinc.com	703-407-3109	www.fourinc.com	WOSB, EDWOSB
FTSI NNG15SD77B	Jacques Manciet jackm@federalsales.com	800-255-7708	federalsales.com/	Small Business
GAI NNG15SC78B	Michelle Lundy Michelle.Lundy@gov-acq.com	813-344-7562	www.gov-acq.com	SDVOSB
GC Micro NNG15SC75B	Lonnie Landers llandersva@aol.com	703-660-6432	www.gcmicro.com	WOSB
GMC Tek NNG15SC76B	Payal Anand payal@gmctek.com	703-459-6777	www.gmctek.com	HUBZone
GovPlace NNG15SC77B	Michael Guercio mguercio@govplace.com	703-466-5192	www.govplace.com	Small Business

Edda Margeson
Program Manager
Email: jodi.darnell@vt-group.com

Phone: 949-874-7952
Email: edda.margeson@cynergy.pro
Web: www.cynergy.pro

Seamlessly Integrating Mission Critical ICT Products and Services

Cynergy Professional Systems LLC is a Value Added Reseller offering a full range of communication and information technology products and services to customers in the US Public Sector globally.

This includes services throughout the lifecycle from design, engineering, planning, project management, system integration, to deployment, maintenance, end of life asset recovery and secure disposal.
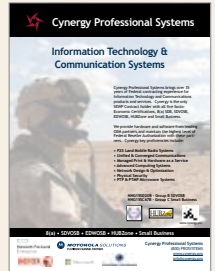
In the communications sector, we specialize in seamlessly integrating mission critical land mobile two-way radio systems, wireless data, microwave, and next generation LTE technologies. Our IT practice focuses on core technologies in Storage, Advanced Computing, Virtualization, Systems Modernization, Security, and Networking products.

Cynergy holds all five Federal Socio-Economic designations, and is a SBA Certified 8(a) Small Disadvantage Business, HUBZone, Economically Disadvantaged Woman Owned Small Business (EDWOSB), and VA VIP Certified Service Disabled Veteran Owned Small Business (SDVOSB).

Cynergy is an authorized Federal reseller for numerous leading IT brands, such as Motorola Solutions Inc., Hewlett Packard, Apple, Microsoft, Dell / EMC, Brocade, VMWare and others.

Founded in 2009, the Irvine California based company has built its business reputation on providing excellent customer service and proven post-sale implementation practices. Cynergy holds specific Ordering Agreements with Government agencies, as well as NASA SEWP V contracts in Group B & C.

Learn more at: www.cynergy.pro or email edda.margeson@cynergy.pro

Group C
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
HMS Technologies NNG15SD78B	Rich Crider rich.crider@hmstech.com	304-596-4910	www.hmstech.com/	SDVOSB
iGov NNG15SD81B	Phen Vilamonh pvilamonh@igov.com	703-749-0881	www.iGov.com	Small Business
Integratio Technologies NNG15SC88B	Keta Schrader keta.schrader@spectrum-systems.com	571-299-1353	www.integrio.com	Small Business
ITG NNG15SC79B	Maurice Fitzgibbon maurice.fitzgibbon@itgonline.com	703-485-0783	www.itgonline.com	Small Business
KIS NNG15SD79B	Dave Testa dave.testa@kisinc.net	757-275-7701	www.kisinc.net/	VOSB
Lyme Computer Systems NNG15SC80B	Dave Caffry dave@lyme.com	603-676-3604	www.lyme.com	Small Business
M&A Technology NNG15SD80B	Stewart Hair stewart.hair@macomp.com	972-490-5803 ext 406	www.macomp.com	Small Business
M2 Technology NNG15SC81B	Mike Tollinger mike.tollinger@m2ti.com	210-566-3773	www.m2ti.com/	VOSB
Marshall Communications NNG15SD82B	Wayne Deane wdeane@marshallcomm.com	571-209-3904	www.marshallcomm.com/	VOSB
MCP NNG15SD83B	Sergie Ghai sergie@mcpgov.com	408-506-0772	www.mcpgov.com	WOSB, EDWOSB
Mercom NNG15SD84B	Jeff Hopkins jeff.hopkins@mercomcorp.com	571-327-4883	www.mercomcorp.com	WOSB, EDWOSB
METGreen Solutions, Inc NNG15SD37B	Rachel Lewis rachel.lewis@metgreensolutions.com	605-242-4096	www.metgreensolutions.com	SDVOSB, Small Business, VOSB
NCS NNG15SD85B	Rick Goodman rgoodman@ncst.com	703-743-8638	www.ncst.com	Small Business
Norseman NNG15SC83B	Max Kymmell mkymmell@norseman.com	757-201-8741	www.norseman.com	Small Business
New Tech Solutions NNG15SC82B	Anita Vasantrai Patel anita@ntsca.com	510-353-4070 ext 327	www.ntsca.com	Small Business
Optivor Technologies NNG15SC84B	Dearest Chandler dearest.chandler@optivor.com	240-646-3911	www.optivor.com	WOSB
Proquire NNG15SD94B	Ron Khuong ronk@vti2.com	703-658-0304	www.vti2.com	SDVOSB

Group C
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
PSI Technology NNG15SD86B	Irene Griffith ireneg@petrosys.com	713-355-2202 ext 19	www.petrosys.com	WOSB
Red River NNG15SC85B	Jo Purdy jo.purdy@redriver.com	603-442-5546 603-667-6195	www.redriver.com	Small Business
RedHawk IT NNG15SD88B	James Hawkins james.Hawkins@RedHawkIT.com	844-234-4049	www.RedHawkIT.com	VOSB, SDVOSB
Seeds of Genius NNG15SC86B	Erin Conroy econroy@seedsofgenius.com	410-312-9805	www.seedsofgenius.com/	WOSB, EDWOSB
Sterling Computers NNG15SC89B	Patricia Jacobson patricia.jacobson@sterlingcomputers.com	877-242-4074	www.sterlingcomputers.com	WOSB, EDWOSB
Storsoft Technology NNG15SD89B	Jonathan Evans jevans@storsoftcorp.com	813-513-3673	www.storsoftcorp.com	HUBZone
Strategic Communications NNG15SC90B	Nick Rosenberg nrosenberg.sewpv@yourstrategic.com	502-813-8019	www.yourstrategic.com	WOSB
Swish Data NNG15SC91B	Stephanie Bortz sbortz@swishdata.com	703-727-4724	www.swishdata.com/	WOSB
Sword & Shield NNG15SD90B	Raymond Kahre rfk@swordshield.com	865-244-3535 865-244-3500	www.swordshield.com	Small Business
Sysorex NNG15SD91B	Erin Engen erin.engen@sysorex.com	703-356-2900 x592	www.sysorex.com/	Small Business
ThunderCat Technology NNG15SC92B	Mike Kelly mkelly@thundercattech.com	703-674-0221	www.thundercattech.com	SDVOSB
Transource NNG15SD93B	Marlo Gouin mgouin@transource.com	800-486-3715	www.transource.com	WOSB
Tribalco NNG15SC93B	Arash Ardalan arash.ardalan@tribalco.com	240-752-6681	www.tribalco.com	Small Business
TSPi NNG15SD92B	Mary Kleppinger mary.baltrinic@tspi.net	703-434-3618	http://tspi.net/	Small Business
Unistar-Sparco Computers NNG15SC87B	Scott Houk scott.houk@sparco.com	800-840-8400 x 833	www.sparco.com	Small Business
VAE NNG15SC94B	Meghan Hoy meghan.hoy@vaeit.com	703-859-5037	www.vaeit.com	WOSB, EDWOSB

carahsoft.

John Lee
Vice President
and SEWP V Program Manager

Phone: 703-773-9215
Email: john.lee@carahsoft.com
Web: www.carahsoft.com/SEWP

Best-of-Breed Technology, Flawless Execution

Carahsoft is the trusted Government IT solutions provider.

Founded in 2004, the company's dedicated Solutions Divisions proactively market, sell and deliver VMware, Symantec, EMC, Adobe, F5 Networks, Open Source, HP, SAP, and Innovative and Intelligence products and services.

These are in addition to complementary solutions from additional manufacturers whose products are also now available via Carahsoft's SEWP V contract.

As the master government aggregator for many of these best-of-breed technology vendors, Carahsoft supports an extensive ecosystem of software manufacturers, value-added resellers, system integrators, and consulting partners.

All are committed to helping government agencies select and implement the best solution at the best possible value.

This vibrant partner network includes small businesses representing every major SBA classification, set aside category, state and commonwealth; and now with the addition of SEWP V, Carahsoft offers even more choice and convenience when it comes to procurement vehicles.

To ensure the same responsive service and flawless quote/order execution that Carahsoft's government customers and partners have come to rely on, Carahsoft has added a dedicated SEWP PMO team that offers 30-minute (or less) quote turnaround and same-day order processing.

Learn more at: www.carahsoft.com/buy/ sewp or email john.lee@carahsoft.com

Group C
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
Victory Global NNG15SC95B	Deborah Wright dwright@victorygs.com	615-708-7818 410-884-9310	www.victorygs.com	WOSB
Veteran Technology NNG15SD43B	James Price jprice@thevtp.com	571-276-0640	www.thevtp.com	SDVOSB
Walker and Associates NNG15SC96B	Christopher Walker chris.walker@walkerfirst.com	913-213-9883	www.walkergov.com	WOSB
Wildflower International NNG15SC97B	Nelson Swindell nelson@wildflowerintl.com	703-819-3616	www.wildflowerintl. com/	WOSB, HUBZone

Group D
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
ACC NNG15SE01B	Alberto Donoso alberto@acconline.com	571-395-4174	acconline.com	WOSB, EDWOSB
AccessAgility NNG15SC23B	Zaib Kaleem zaib@accessagility.com	703-870-3949	accessagility.com	Small Business
Affigent NNG15SC24B	Michelle Popiel michelle.popiel@affigent.com	571-521-5041	www.affigent.com/	Small Business
All Points Logistics NNG15SC25B	Andrea Payne apayne@allpointsllc.com	703-483-2800	www.allpointsllc.com	VOSB, SDVOSB
AT&T NNG15SE02B	Kim Williams kw065p@att.com	571-354-4094	www.corp.att.com/ gov/	Other Than Small
Blue Tech NNG15SC26B	Guy Stone gstone@bluetech.com	619-488-9229	www.bluetech.com	WOSB, HUBZone
Carahsoft Technology NNG15SC27B	John Lee john.lee@carahsoft.com	703-871-8646	www.carahsoft.com/	Other Than Small
CDW-G NNG15SC28B	Carroll Genovese carrgen@cdw.com	703-621-8227	www.cdwg.com	Other Than Small
Copper River NNG15SC29B	Allison Flynn allison.flynn@copperriverit.com	703-234-3886	www.copperriverit. com	Small Business
CounterTrade Products NNG15SC30B	Angela Dumm adumm@countertrade.com	303-424-9710 ext 236	www. countertradeproducts .com	WOSB
CWPS NNG15SC31B	Pat DuLaney pdulaney@cwps.com	571-353-7468	www.cwps.com	WOSB

Group D
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
DiSYS Solutions (DSI) NNG15SE04B	Navjot Kaur navjot.kaur@disyssolutions.com	571-707-3625	www.disyssolutions.com	Small Business
DLT NNG15SC98B	Nicole Scotchel nicole.scotchel@dlt.com	703-773-9215	www.dlt.com	Other Than Small
DRS NNG15SE05B	Kirby Mills kirby.mills@drs.com	321-482-6341	www.drs.com	Other Than Small
Emergent NNG15SC33B	Cheryl Burns cburns@emergent360.com	703-216-0042	www.emergent360.com	Other Than Small
Force 3 NNG15SC34B	Cheryl Hill chill@force3.com	410-774-7238	www.force3.com/	Other Than Small
GDOS NNG15SC35B	Kevin Rigotti kevin.rigotti@gdit.com	757-389-4879	www.gdit.com	Other Than Small
Connection NNG15SC36B	Rena Robinson rrobinson@govconnection.com	301-340-3409 800-800-0019 x78086	www.govconnection.com	Other Than Small
GovPlace NNG15SC37B	Michael Guercio mguercio@govplace.com	703-466-5192	www.govplace.com	Small Business
GTRI NNG15SC38B	Brad Spear bspear@gtri.com	720-836-7421	www.gtri.com	Other Than Small
Hyperion NNG15SE07B	David Ruesch druesch@hyperioninc.com	703-848-8850	www.hyperioninc.com	Small Business
Immix Group NNG15SC39B	Jenni Taylor Jenni_Taylor@immixgroup.com	703-677-9804 703-752-0610	www.immixTechnology.com	Other Than Small
Insight NNG15SC40B	Gayle Troan gayle.troan@insight.com	703-606-1985	www.ips.insight.com	Other Than Small
Intelligent Decisions NNG15SE08B	Lynda Hamlin lhamlin@intelligent.net	703-554-1642	www.intelligent.net	Other Than Small
Iron Bow Technologies NNG15SC41B	Jodie Vaughn Jodie.vaughn@ironbow.com	703-674-5283	www.ironbow.com	Other Than Small
JUNOVenture NNG15SE09B	Mike Abner mabner@junoventure.com	410-382-2728	www.junoventure.com	Other Than Small
MicroTech NNG15SC42B	Jeannine Willingham jwillingham@microtech.net	571-730-4036	www.microtech.net	Other Than Small
NAMTEK NNG15SE10B	Keith Turgeon kturgeon@namtek.com	603-488-6608	www.namtek.com/	SDVOSB
NTG NNG15SC43B	Jeff Wilder Jeff.Wilder@ntgit.com	813-885-7500	www.ntgit.com/	WOSB, EDWOSB

Group D
Manufacturer NAICS Code: 541519

Small Business Sizes
• SB = Small Business
• SDVOSB = Service-Disabled Veteran-Owned Small Businesses
• HUBZone = Historically Underutilized Business Zones
• EDWOSB = Economically Disadvantaged Woman Owned Small Businesses
• VOSB = Veteran-Owned Small Business
• WOSB = Woman Owned Small Business

CONTRACT HOLDER	CONTACT	PHONE	WEBSITE	BUSINESS SIZE
PCMG NNG15SC44B	Melissa Turner melissa.turner@pcmg.com	703-594-8122	www.pcmg.com	Other Than Small
Presidio NNG15SC45B	Betsy Johnson bjohnson@presidio.com	301-623-1884	www.presidio.com	Other Than Small
Red River NNG15SC46B	Jo Purdy jo.purdy@redriver.com	603-442-5546 603-667-6195	www.redriver.com	Small Business
SHI International NNG15SE11B	Lance Lorenz Lance_Lorenz@shi.com	732-652-0323	www.shi.com	Other Than Small
SMS NNG15SC47B	Ben Friedman brf@sms.com	703-288-8132	www.sms.com	Other Than Small
Softchoice NNG15SC48B	James Kman james.kman@softchoice.com	312-655-9167 877-333-7638 x 3219	www.softchoice.com	Other Than Small
Sterling Computers NNG15SC49B	Patricia Jacobson patricia.jacobson@sterlingcomputers.com	605-242-4060	www. sterlingcomputers. com	WOSB, EDWOSB
Strategic Communications NNG15SC50B	Nick Rosenberg nrosenberg.sewpv@yourstrategic.com	502-813-8019	www.yourstrategic. com	WOSB
Technica NNG15SE12B	Lori Beckert SEWP_PM@technicacorp.com	703-662-2045 703-662-2000	www.technicacorp. com	Other Than Small
TIG NNG15SE13B	Jerrie Dodd jerrie.dodd@tig.com	208-378-8886	www.tig.com/	Other Than Small
Tribalco NNG15SC51B	Arash Ardalan arash.ardalan@tribalco.com	240-752-6681	www.tribalco.com	Small Business
Unicom NNG15SE14B	Maggie Dooley maggie.dooley@unicomgov.com	703-502-2937	www.unicomgov.com	Other Than Small
Unisys NNG15SC52B	Judy Harvell Judy.Harvell@Unisys.com	703-439-3666 800-398-8090	www.unisys.com	Other Than Small
VT Milcom NNG15SC53B	Jodi Darnell jodi.darnell@vt-group.com	757-463-2800	www.vt-group.com/	Other Than Small
Walker and Associates NNG15SC54B	Christopher Walker chris.walker@walkerfirst.com	913-213-9883	www.walkergov.com	WOSB
WWT NNG15SC55B	Abby Williams	314-682-5020	www.wwt.com/	Other Than Small

The Contract Holder Relationship Manager or CHRM

The CHRM: Working with Customers and Contract Holders

The relationship between the SEWP Program Office and the Contract Holders is something truly unique in the world of IT contracting. The SEWP PMO sees the Contract Holders as trusted partners in delivering IT solutions. But the PMO also uses this strong relationship to make sure any problems are resolved.

At the forefront of that effort are the SEWP's Contract Holder Relationship Managers or CHRMs.

The CHRM helps Contract Holders when they have issues. They also help resolve issues when customers have concerns with a Contract Holder.

Biggest Issue Solved

The CHRM is a mediator; someone who works with both customers and Contract Holders.

Most of their time is spent working with customers; often making sure they are talking with the right person who can service them.

Over the years, the biggest issue customers have had knowing who to call when they have a customer service issue. SEWP has solved the issue by requiring Contract Holders to have a representative always available other than the salesperson to serve the customer.

Performance Ratings Are Public

SEWP also makes Performance Ratings of Contract Holders public on the website. On a page dedicated to Program Performance, the public facing web page shows daily how Contract Holders are performing at the program level. No company likes not being rated 'excellent! They have to keep customers up-to-date and satisfied. They are motivated by their own need to be good, but also by ratings at the program level.

Contract Holder Program Performance

The chart below is a current Program Performance rating by the SEWP Program Office based on the criteria described within the headings in each column. This does not constitute the official Past Performance ratings based on FAR Part 42.15. Past Performance reports are completed annually and can be obtained by requesting a copy through your Contracting Officer.

Reminder: If a best value decision for a delivery order award is being made, which may include the SEWP PROGRAM Performance criteria, the Request for Quote shall contain the evaluation criteria.

Contract Holders	Reports	Customer Satisfaction	Information Distribution	Contract Adherence
4 Star Technologies	Excellent	Excellent	Excellent	Excellent
A&T Networks	Excellent	Excellent	Excellent	Excellent
AATD	Excellent	Excellent	Excellent	Excellent
ABBA Technologies	Excellent	Excellent	Excellent	Excellent
ABM Federal Sales	Excellent	Excellent	Excellent	Excellent
Accelera Solutions	Excellent	Excellent	Excellent	Excellent
AccessAgility	Excellent	Excellent	Excellent	Excellent
ACE Computers	Excellent	Excellent	Excellent	Excellent
ACE Technology Partners	Excellent	Excellent	Excellent	Excellent
Affigent	Excellent	Excellent	Excellent	Excellent
Akira Technology	Excellent	Excellent	Excellent	Excellent
All Points Logistics	Excellent	Excellent	Excellent	Excellent
Alliance Technologies	Excellent	Excellent	Excellent	Excellent
AlphaSiz	Excellent	Excellent	Excellent	Excellent
Alvarez & Associates	Excellent	Excellent	Excellent	Excellent
Anacapa Micro Products	Excellent	Excellent	Excellent	Excellent
AS Global	Excellent	Excellent	Excellent	Excellent

Your SEWPer Special Experience

Contract Guide sponsors share 14 reasons why using SEWP is SEWPer special.

EMERGENT

The SEWPer Vetted 143

The federal buying process can be complicated with many avenues to choose from. The SEWP V contract simplifies the procurement process by providing over 140 awarded contractors offering a gamut of available IT offerings to meet customer requirements. SEWP V PMO provides excellent customer and contractor support ensuring customer needs are met in a timely fashion, with review and electronic processing of orders and quick turn-around.

Cheryl Burns
Program Manager, Director of Contracts
cburns@emergent360.com

CARAHSOFT

High Standards, Constant Review

The SEWP V PMO also ensures that all of its contract holders maintain a high standard of performance through constant reviews and processes tech refreshes quickly, enabling us to deliver the technologies our customers need. With its new Supply Chain Risk Management Plan and the addition of Enhanced Authorized Resellers, the SEWP V PMO ensures a comfortable and simple process for buyers.

John Lee
Vice President
and SEWP V Program Manager
john.lee@carahsoft.com

AFFIGENT

Fair Opportunity, Incredible Variety

The Fair Opportunity provided through SEWP V makes an incredible variety of products and services available to contracting officers without requiring them to solicit quotes from individual vendors. In addition, the centralized ordering processing system speeds up processing and takes the burden off the contracting officers; the SEWP PMO provides monitoring and support accessible with a single phone call.

Michelle Popiel
Program Manager
michelle.popiel@affigent.com

CYNERGY

Web Tools Fulfill Selection Guidelines

When our customers utilize the full set of tools, including Request for Information (RFI), Market Research Request (MMR), and Request for Quote (RFQ), as well as the online question and answer process, they easily fulfil source selection guidelines. This end to end solution provides our customers with a streamlined process for all procurement, and brings the widest selection of IT products under any contract umbrella.

Edda Margeson
Program Manager
edda.margeson@cynergy.pro

BAHFED

24 Hour Turnaround

We have been extremely impressed with the PMO's online tools. The ability to add products (within 24 hours) and get answers quickly (within 24 hours) streamlines the buying process and ensures fast turnaround times for our customers. Combined with the online tracking and order management tools SEWP facilitates clear communication and ensures a seamless procurement process.

Sharon Vail, Deputy PM
Deputy Program Manager
sharon.vail@bahfed.com

DLT

The "One Stop Shop" Advantage

Working with a solution provider that understands the process of doing business with the government and also understands the mission(s) and objectives associated with the purchase makes a significant difference. When timely acquisition is critical, it becomes advantageous to work with a solution provider that offers 'one-stop shopping', offering a range of solutions that can be acquired together and tracked together.

Nicole Scotchel
GWACs Program Manager
Nicole.scotchel@dlt.com

CONNECTION

Vendor Compliance, Customer Satisfaction

By focusing on ensuring vendor compliance and customer satisfaction, SEWP is efficient and a tireless advocate for their government costumers. SEWP provides comprehensive training for customers and Contract Holders and has great systems for product and pricing information. Their RFP tool allows the customer to choose from several vendor groups to ensure that the customer is getting the right products from authorized suppliers at a reasonable price – delivered on time.

Rena Robinson
Program Manager
rrobinson@govconnection.com

INSIGHT

SEWPer Flexible and Fast

Flexibility! The NASA SEWP V contract enables fast and flexible technology updates. Buyers are assured that just about any IT solution can be facilitated through this contract vehicle, including hardware, software and cloud solutions, as well as product-based services ranging from installation to maintenance. That means agencies don't need to worry about contractual restrictions.

Gayle Troan
Program Manager
gayle.troan@insight.com

NEXTECH SOLUTIONS (NTS)

Transparent Transactions, Increased Satisfaction

The SEWP V PMO provides an easy to use platform for government contracting officers to purchase required products and services based upon their requirements. They have built a centralized contracting system making the transaction process easy and transparent leaving little question as to what the government will receive and how much they will pay for it. This greatly increases the satisfaction on the governments side and confidence in working closely with industry to deliver essential needs for the government.

Duane Burpoe
Chief Revenue Officer/
SEWP Program Manager
duane@nextechsol.com

PRESIDIO

EARP Reduces Supply Chain Risks

The SEWP PMO continuously strives to create new tools and processes to make buying easier and buyers more informed. For example, the new Established Authorized Reseller Program ("EARP") helps reduce customers' supply chain risks by identifying authorized resellers and verifying the authenticity of their purchases. EARP will also help agencies to comply with the new Buy American policies, which increases emphasis on domestic sourcing and authenticating products used by government.

Trina Dennis-Carlson
Director Federal Contracts
tdennis-carlson@presidio.com

RED RIVER COMPUTER

World Class Customer Service

SEWP really focuses on providing world-class customer service to the government customers, contract holders, and industry and it makes the relationship seamless.

The amazing staff facilitates every step of the buying process from planning through delivery; and they ensure that all parties involved meet their obligations and are satisfied with the outcomes. Custom online tools make it easy for to find information and transact business; and comprehensive SEWP training is available onsite as well as online.

Jo Purdy,
Director of Civilian/GWAC Contracts
jo.purdy@redriver.com

STERLING COMPUTERS

Exact IT Fit, Best Overall Value

SEWP-V speeds the acquisition process while delivering state-of-the-art technology from pre-competed Prime Contract Holders, including over 100 small businesses from several categories such as WOSB and EDWOSB. Through SEWP, agencies can locate an exact fit for their needs and do so at the best overall value. They can choose solutions—the right solutions—that are offered directly from leading hardware and software manufacturers, experienced government integrators, and other service providers.

Patricia Jacobson
Program Manager
patricia.jacobson@sterlingcomputers.com

WALKER/CIENA

Securing Savings While Securing Supply Chain

The NASA SEWP PMO encourages Contract Holders to bring new technologies and services that support cost savings, energy savings and promote this evolution to the SEWP buyer community. Many SEWP Contract Holders offer a secure supply chain where they only provide product from known sources; have inspection processes in place to validate product; and have direct contractual relationships with critical OEMs that require delivery of compliant product. Buyers can feel safe that they are procuring product from a bonefide supply chain partner.

Jane Hefner Brightwell
Vice President
jane.brightwell@walkerfirst.com

WILDFLOWER

A SEWPer Understanding Of The Intricacies

The SEWP V PMO is second to none in understanding the intricacies of federal buying and provides a means of supporting their fellow acquisition professionals to streamline time and budget. As departments are doing more with less, the SEWP PMO is a crucial partner for procurement offices and the programs they serve.

Venessa Dalton
SEWP Account Management
vdalton@wildflowerintl.com

Helping you serve your citizens

At Insight, we think federal.

As a Fortune 500 global provider of Intelligent Technology Solutions™, we know when it comes to government IT, one size does not fit all. That's why we hold major federal contracts, including SEWP V.

Our Insight Public Sector (IPS) team has extensive experience building IT solutions for federal agencies. And we have the buying power to back our knowledge — and the resources to ensure your rollout is completed on time and on budget.

We'll work with you to acquire, implement and manage the technologies that drive efficiencies across your federal agency — so you can deliver on your mission to the public in powerful, cost-effective ways.

See what Intelligent Technology can do for you. Visit insight.com/federal.